

**SOUTH DAKOTA BOARD OF REGENTS**

**Budget and Finance**

**REVISED  
AGENDA ITEM: 7 – H  
DATE: April 2-4, 2019**

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**SUBJECT**

**FY20 Housing and Food Service Rates**

**CONTROLLING STATUTE, RULE, OR POLICY**

[BOR Policy 5:5:4 – Tuition and Fees: Fees](#)

**BACKGROUND / DISCUSSION**

**Residence Hall Rates**

The residence hall rates are charged on a per semester basis to fund the ongoing operations of the residence halls as well as major repairs, renovations, and debt service. The proposed increase for FY20 is the Consumer Price Index (CPI) of 2.2% which will provide the necessary funds needed to cover inflation on the operating expenses, a salary policy of 2.5%, the health insurance increase of \$1,601 per benefit eligible employee, and the inflation on maintenance and repair funding. Attachment I provides the recommended rates for FY20. New rates and increases above inflation are highlighted below.

South Dakota School of Mines and Technology

SDSM&T requests a 2.8% percent increase above inflation for the Rocker Square apartments. The additional amount above CPI would be around \$80.00 per semester. As of July 2019, SDSM&T will be halfway through the ten-year lease with Technology Housing. At this five-year mark, a rent increase tied to the CPI increase over these past five years will go into effect. In order to make the payments to Technology Housing, a rate increase beyond the proposed 2.2% increase is needed. SDSM&T seeks a 5% increase to cover the estimated CPI increase of 7.5%. While the increase in lease costs was part of the original pro forma, and rental rates have been raised sufficiently to cover the planned increase, occupancy rates have been below projections so total revenues have fallen short three of the last four years.

Rocker Square Apartments

	<u>FY19 Rate</u>	<u>Increase</u>	<u>% Increase</u>	<u>Proposed FY20 Rate</u>
Rocker Square II Apartment Single - Semester	\$2,884.90	\$144.25	5.00%	\$3,029.15
Rocker Square I Apartment - Semester	\$2,991.50	\$149.60	5.00%	\$3,141.10

(Continued)

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**DRAFT MOTION 20190402\_7-H:**

I move approval of the FY20 Housing and Food Service Plan rates as presented in Attachments I & II.

South Dakota State University

SDSU is adding nine housing options for their students.

- The Garden Square Apartments: At the [June 2017 Board](#) meeting, the Board approved the acquisition of three properties from the SDSU Foundation and to add the Garden Square properties to the Revenue System. The property is ready to go online for the Fall 2019 term.

Garden Square 2 Bedroom - Monthly	\$455.25
Garden Square 3 Bedroom – Monthly	\$491.55

- The Thornbers Studios, the Sundal Studio and the Sundal Apartments are located in the Thornbers Addition near the SDSU campus ([SDSU Property Purchase](#)). The building was purchased from the SDSU Foundation in 2015 and brought into the Auxiliary System.

Thornbers Studios/Month - 1303 7th St. – Monthly	\$350.00
Thornbers Studios/Month - 1311 7th St. - Monthly	\$377.10
Thornbers Studios/Month - 710 13th Ave. - Monthly	\$200.00
Sundal Studio - Monthly	\$377.10
Sundal Apt - 1 Bedroom - Monthly	\$444.90

- The Southeast Neighborhood Apartments: At the [December 2017 Board](#) meeting, the Board approved the facility program plan and the inclusion of the Southeast Neighborhood Apartments project in the Revenue System. The project will be open for the Fall 2019 term.

Southeast 1 bedroom - Monthly	\$875.00
Southeast 2 bedroom - Monthly	\$675.00
Southeast 3 bedroom - Monthly	\$595.00
Southeast 4 bedroom - Monthly	\$545.00
Southeast Town House - Monthly	\$695.00

In the facility program plan, SDSU presented the proposed rental rate. The proposed rate for the Southeast quad (4-bedroom apartment) was \$500. SDSU is requesting an increase to \$545. At the time the rental rate projection document was submitted, the precise unit mix and number of beds were not fully determined. Due to budget constraints the number of units was reduced and this factor coupled with inflationary pressures on project materials (e.g. especially steel) necessitated a modest increase in the proposed rental rates.

**Food Service Plans**

Food service rates are charged on a per semester basis to cover the costs of administering the food service plans on the university campus through contracted food service providers. There are numerous food service plans available to students.

In FY06, the Board approved the guidelines of applying the “Meals Away From Home” CPI, used by the food service industry, when determining the rate increase for food service plans. The 2.50% CPI has been applied to all meal plan rates.

Freshman students are required to carry specific plans at some of the schools. The institutions have identified the minimum level meal plan that all freshmen living on campus must purchase their first semester.

	<u>FY19 Required Plans</u>		<u>FY20 Required Plans</u>	
BHSU	Yellow Jacket	\$1,724.15	Yellow Jacket	\$1,767.30
DSU	Dakota 145	\$1,574.65	Dakota 145	\$1,614.00
NSU	Wolf 150	\$1,877.35	Wolf Weekly	\$1825.00
SDSM&T	Hardrocker 125	\$1,719.05	Hardrocker 125	\$1,762.00
SDSU	100 Block	\$1,621.55	100 Block	\$1,617.35
USD	Yote Pack 70	\$1,829.75	Yote Pack 70	\$1,875.50

Attachment II provides the recommended food service plan rates for FY20. New rates and increases above inflation are highlighted below.

**Northern State University**

NSU has revised the food service plans to give the students a couple of different price points. NSU had been concerned with the cost of the plans and worked with Aramark to provide new options that will meet the needs of the students.

	<u>Number of Meals per Semester</u>	<u>Flex Dollars per Plan</u>	<u>Semester Cost</u>
Wolf Pack 300	Unlimited	\$300.00	\$2,112.00
Wolf Pack 100	Unlimited	\$100.00	\$1,962.00
Wolf Weekly	10	\$400.00	\$1,825.00
Wolf Maroon	100	\$50.00	\$925.00
Wolf All Flex			\$1,496.95
Commuter Gold			\$407.05

The following FY19 food service plans and options will no longer be available to students.

Wolf Unlimited	Unlimited	\$250.00	\$2,161.75
Wolf 170	170	\$400.00	\$1,877.35
Wolf 115	115	\$600.00	\$1,590.40
Wolf 85	85	\$720.00	\$1,460.45
Commuter Maroon	35	\$120.00	\$397.10

SDSM&T

In order to keep costs for meal plans as affordable as possible, SDSM&T requests no increase in the Hardrocker Flex (\$1,119.60) or the Rocker Square Flex (\$528.15) rates for FY20. The two plans are 100% flex dollars and are only available for Rocker Square apartment residents.

SDSU GAF

At the [March 2017](#) meeting, the Board supported SDSU’s proposal to phase out the bond and utility component of their food service rates over a four-year period and implement a GAF component that will increase over the same time period. The purpose of the change is to distribute the bond and utility fee burden evenly over more students through the GAF. This is the fairest approach to students that have already paid the full bond and utility fee as sophomores and juniors.

	<u>FY18</u>	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>	<u>FY22</u>
Bond and Utility Fee Rate	\$143.30	\$102.65	\$94.15	\$55.55	\$0.00
GAF Rate	\$1.95	\$3.25	\$3.70	\$5.20	\$6.55
GAF Bond & Utility Increase	\$1.95	\$1.30	\$0.45	\$1.50	\$1.35

FY20 will be the third year of the revenue neutral plan. SDSU is requesting this year to extend the four-year conversion plan to a five-year plan.

**IMPACT AND RECOMMENDATIONS**

The proposed housing rates for FY20 allow the universities to address the inflationary increase on operating expenses as well on the 2% M&R requirement, and to fund the salary policy and employee health care increase.

The increase to meal plan rates will address contracted increases for food operations and any related institutional administrative costs.

When including the tuition and mandatory fee increases to cover salary policy and the health care increase, the total weighted average cost is \$458 or 2.7%. The impact to students within the system will range from 230 to \$490 more per year.

Proposed FY20 Resident Undergraduate Total Cost Increase

	<u>FY19 Total Cost</u>	<u>FY20 Total Cost</u>	<u>\$ Increase</u>	<u>% Increase</u>
BHSU	\$15,711.40	\$16,151.30	\$439.90	2.8%
DSU	\$16,148.60	\$16,568.80	\$420.20	2.6%
NSU	\$15,958.00	\$16,188.40	\$230.40	1.4%
SDSM&T	\$16,948.60	\$17,388.20	\$439.60	2.6%
SDSU	\$15,831.90	\$16,322.20	\$490.30	3.1%
USD	\$16,907.00	\$17,362.20	\$455.20	2.7%
System Weighted Cost	\$16,922.99	\$17,381.17	\$458.18	2.7%

**ATTACHMENTS**

Attachment I – FY20 Proposed Housing Rates

Attachment II – FY20 Proposed Food Service Rates

**FY20 Proposed Housing Rates**

	<b>FY19 Rate</b>	<b>\$ Incr</b>	<b>% Incr</b>	<b>FY20 Rate</b>
<b><u>BHSU</u></b>				
Traditional Halls (Heidepreim, Thomas, Humbert, and Wenona Cook)				
Single Occupancy	\$2,305.20	\$50.70	2.20%	\$2,355.90
Double Occupancy	\$1,765.05	\$38.80	2.20%	\$1,803.85
Double Room - Single Occupancy	\$2,580.45	\$56.80	2.20%	\$2,637.25
Yellow Jacket Apartments				
Apartment - Single Occupancy	\$2,993.85	\$65.90	2.20%	\$3,059.75
Apartment - Double Occupancy	\$2,286.10	\$50.30	2.20%	\$2,336.40
Apartment- Suite Double - Single Occupancy	\$3,356.10	\$73.80	2.20%	\$3,429.90
Family 2BD/Month	\$761.90	\$16.80	2.21%	\$778.70
Crow Peak				
Single Occupancy (Bordeaux Hall)	\$3,571.40	\$78.60	2.20%	\$3,650.00
Double Occupancy (Bordeaux Hall)	\$2,521.10	\$55.50	2.20%	\$2,576.60
Summer				
Summer Double Occupancy- Week	\$114.25	\$2.50	2.19%	\$116.75
Summer Single Occupancy - Week	\$170.65	\$3.80	2.23%	\$174.45
<b><u>DSU</u></b>				
Traditional Halls (Emry, Higbie, Richardson, Zimmerman, VanEps Apts., Girton House)				
Single Occupancy	\$2,331.00	\$51.30	2.20%	\$2,382.30
Double Occupancy	\$1,861.65	\$41.00	2.20%	\$1,902.65
Triple Occupancy	\$1,545.70	\$34.00	2.20%	\$1,579.70
University Apartments				
University Apartments Single Occupancy	\$2,545.00	\$56.00	2.20%	\$2,601.00
University Apartments Double Occupancy	\$2,252.35	\$49.60	2.20%	\$2,301.95
Summer				
Summer Double Occupancy- Week	\$82.10	\$1.80	2.19%	\$83.90
Summer Single Occupancy - Week	\$100.80	\$2.20	2.18%	\$103.00
Courtyard				
Courtyard Single Occupancy	\$2,432.80	\$53.50	2.20%	\$2,486.30
Courtyard Double Occupancy	\$1,963.45	\$43.20	2.20%	\$2,006.65
Courtyard Single Suite Occupancy	\$2,468.70	\$54.30	2.20%	\$2,523.00
Courtyard Double Suite Occupancy	\$2,188.70	\$48.20	2.20%	\$2,236.90

**FY20 Proposed Housing Rates**

	<b>FY19 Rate</b>	<b>\$ Incr</b>	<b>% Incr</b>	<b>FY20 Rate</b>
<b><u>NSU</u></b>				
Traditional Halls (Briscoe and McArthur-Welsh Halls)				
Single Occupancy	\$2,356.95	\$51.90	2.20%	\$2,408.85
Double Occupancy	\$1,852.90	\$40.80	2.20%	\$1,893.70
Suites				
Wolves Memorial 2 Person Suite	\$3,003.10	\$65.10	2.17%	\$3,068.20
Wolves Memorial 4 Person Suite	\$2,901.30	\$63.40	2.19%	\$2,964.70
Wolves Memorial 4 Person Semi-Suite	\$2,595.90	\$57.15	2.20%	\$2,653.05
Great Plains East - Double Occupancy	\$2,300.00	\$50.60	2.20%	\$2,350.60
Great Plains East - Single Occupancy	\$2,800.00	\$61.20	2.19%	\$2,861.20
Great Plains West - 4 Bedroom Suite ( 1 occupant per bedroom)	\$2,950.00	\$65.30	2.21%	\$3,015.30
Great Plains West - 4 Person Suite ( 2 occupants per bedroom)	\$2,800.00	\$61.20	2.19%	\$2,861.20
Great Plains West - 2 Person Semi-Suite (1 occupant per bedroom)	\$2,900.00	\$63.55	2.19%	\$2,963.55
Great Plains West - 4 Person Semi-Suite (2 occupants per bedroom)	\$2,575.00	\$56.20	2.18%	\$2,631.20
Kramer Hall and Steele Hall - Single Occupancy	\$3,100.00	\$68.25	2.20%	\$3,168.25
Kramer Hall and Steele Hall - Double Occupancy	\$2,489.65	\$55.30	2.22%	\$2,544.95
Kramer Hall and Steele Hall - Semi Suite - Double Occupancy	\$2,370.70	\$52.35	2.21%	\$2,423.05
Summer				
Summer Double Occupancy- Week	\$105.20	\$2.30	2.19%	\$107.50
Summer Single Occupancy - Week	\$117.25	\$2.60	2.22%	\$119.85
Summer Double Occupancy - Suite - Week	\$141.40	\$3.10	2.19%	\$144.50
Summer Single Occupancy - Suite - Week	\$160.90	\$3.50	2.18%	\$164.40
<b><u>SDSM&amp;T</u></b>				
Traditional Halls (Peterson, Palmerton, Connolly)				
Single Occupancy	\$2,229.40	\$49.00	2.20%	\$2,278.40
Double Occupancy	\$1,866.00	\$41.10	2.20%	\$1,907.10
Triple Occupancy	\$1,866.00	\$41.10	2.20%	\$1,907.10
Quad Occupancy	\$2,086.90	\$45.90	2.20%	\$2,132.80
Deluxe/Study Quad Occupancy	\$2,239.60	\$49.30	2.20%	\$2,288.90
Connolly Upperclassmen & Graduate - Single Occupancy	\$2,482.95	\$54.60	2.20%	\$2,537.55
Placer Hall Single Occupancy	\$2,767.00	\$60.90	2.20%	\$2,827.90
Placer Hall Double Occupancy	\$2,408.30	\$53.00	2.20%	\$2,461.30
Rocker Square Apartments				
Rocker Square II Apartment Single - Semester	\$2,884.90	\$144.25	5.00%	\$3,029.15
Rocker Square I Apartment - Semester	\$2,991.50	\$149.60	5.00%	\$3,141.10
Summer				
Rocker Apartment - Single Occupancy				\$190.00

**FY20 Proposed Housing Rates**

	<b>FY19 Rate</b>	<b>\$ Incr</b>	<b>% Incr</b>	<b>FY20 Rate</b>
<b><u>SDSU</u></b>				
Traditional Halls				
Single - Occupancy (Hansen, Waneta)	\$2,502.55	\$92.60	3.70%	\$2,595.15
Single - Occupancy (Brown)	\$2,878.00	\$106.50	3.70%	\$2,984.50
Single - Occupancy (Binnewies, Pierson, Young)	\$2,556.55	\$94.60	3.70%	\$2,651.15
Single - Occupancy (Mathews)	\$2,733.45	\$101.10	3.70%	\$2,834.55
Single - Occupancy (Caldwell, Jackrabbit Village [Spencer, Thorne, Ab	\$3,377.70	\$125.00	3.70%	\$3,502.70
Single - Occupancy (Jackrabbit Grove [Ben Reifel, Hyde, Honors, Schu	\$3,345.95	\$123.80	3.70%	\$3,469.75
Designed Single - Occupancy (Jackrabbit Village)	\$2,909.00	\$107.60	3.70%	\$3,016.60
Double Occupancy (Hansen, Waneta)	\$1,739.70	\$64.40	3.70%	\$1,804.10
Double Occupancy (Brown)	\$2,287.80	\$84.60	3.70%	\$2,372.40
Double Occupancy (Binnewies, Pierson, Young)	\$1,915.85	\$70.90	3.70%	\$1,986.75
Double Occupancy (Mathews)	\$2,048.50	\$75.80	3.70%	\$2,124.30
Double Occupancy (Caldwell, Jackrabbit Village [Spencer, Thorne, Abl	\$2,702.30	\$100.00	3.70%	\$2,802.30
Double Occupancy (Jackrabbit Grove [Ben Reifel, Hyde, Honors, Schu	\$2,832.50	\$104.80	3.70%	\$2,937.30
University Apartments				
Meadows North & Meadows South	\$2,702.30	\$100.00	3.70%	\$2,802.30
Skylight/Huggins 2&3Bedrooms/Month	\$428.70	\$15.90	3.71%	\$444.60
Garden Square 2 Bedroom/Month - New				\$455.25
Garden Square 3 Bedroom/Month - New				\$491.55
Southeast 1 Bedroom/Month - New				\$875.00
Southeast 2 Bedroom/Month - New				\$675.00
Southeast 3 Bedroom/Month - New				\$595.00
Southeast 4 Bedroom/Month - New				\$545.00
Southeast Town House/Month				\$695.00
Thornbers Studios/Month - 1303 7th St. - New				\$350.00
Thornbers Studios/Month - 1311 7th St. - New				\$377.10
Thornbers Studios/Month - 710 13th Ave. - New				\$200.00
Sundal Studio/Month - New				\$377.10
Sundal 1 Bedroom/Month - New				\$444.90
Summer				
Summer Double Occupancy- Week	\$71.80	\$2.70	3.76%	\$74.50
Summer Single Occupancy - Week	\$96.25	\$3.60	3.74%	\$99.85
Summer Apartment - Week	\$142.55	\$5.30	3.72%	\$147.85
<b><u>USD</u></b>				
Traditional Halls				
Single Occupancy - (Norton, Burgess, Beede, Mickelson, Richardson, Olson)	\$2,549.15	\$56.10	2.20%	\$2,605.25
Double Occupancy (Norton, Burgess, Beede, Mickelson, Richardson, Olson)	\$2,093.75	\$46.10	2.20%	\$2,139.85
Triple Occupancy - (Norton, Burgess, Beede, Mickelson, Richardson, Olson)	\$1,796.35	\$39.50	2.20%	\$1,835.85
Double Room - (Brookman)	\$1,989.00	\$43.80	2.20%	\$2,032.80
Double Room - Single Occupancy (Brookman)	\$2,585.80	\$56.90	2.20%	\$2,642.70
Double Room - Single Occupancy (Norton, Burgess, Beede, Mickelson, Richardson, Olson)	\$2,722.05	\$59.90	2.20%	\$2,781.95
Triple Room - Double Occupancy (Norton, Burgess, Beede, Mickelson, Richardson, Olson)	\$2,335.25	\$51.40	2.20%	\$2,386.65

### FY20 Proposed Housing Rates

	FY19 Rate	\$ Incr	% Incr	FY20 Rate
<b>USD Continued</b>				
University Apartments				
McFadden Apartment 2 Bedroom	\$3,739.25	\$82.30	2.20%	\$3,821.55
McFadden Apartment 4 Bedroom	\$3,097.05	\$68.10	2.20%	\$3,165.15
Coyote Village Apartment 2 Bedroom	\$3,879.55	\$85.40	2.20%	\$3,964.95
Coyote Village Apartment 4 Bedroom	\$3,213.25	\$70.70	2.20%	\$3,283.95
Suites				
Single Suite 2 Bedroom - (Coyote Village Super Suite)	\$3,643.55	\$80.20	2.20%	\$3,723.75
Single Suite 4 Bedroom (Coyote Village Super Suite)	\$3,036.55	\$66.80	2.20%	\$3,103.35
Summer				
Summer Double Occupancy- Week	\$110.15	\$2.40	2.18%	\$112.55
Summer Single Occupancy - Week	\$133.85	\$2.90	2.17%	\$136.75
Summer - Single (Norton, Burgess, Brookman, Beede, Mickelson, Richardson, Olson)	\$1,285.25	\$28.30	2.20%	\$1,313.55
Summer - Coyote Village Super Suite 2 Bedroom	\$728.75	\$16.00	2.20%	\$744.75
Summer - Coyote Village Super Suite 4 Bedroom	\$607.30	\$13.40	2.21%	\$620.70
Summer - Coyote Village Apartment 2 Bedroom	\$776.00	\$17.10	2.20%	\$793.10
Summer - Coyote Village Apartment 4 Bedroom	\$642.65	\$14.10	2.19%	\$656.75



### FY20 Proposed Food Service Rates

	FY19 Rate	FY19 Facility Fee	FY19 Total	\$ Increase	% Increase	FY20 Plan Rate
<b>BHSU</b>						
Yellow Jacket	\$1,505.10	\$219.05	\$1,724.15	\$43.15	2.50%	\$1,767.30
Swarm 180	\$1,709.25	\$219.05	\$1,928.30	\$48.25	2.50%	\$1,976.55
Suite Deal	\$819.55	\$113.05	\$932.60	\$23.35	2.50%	\$955.95
20 Block	\$177.90	\$0.00	\$177.90	\$4.45	2.50%	\$182.35
40 Block	\$310.85	\$0.00	\$310.85	\$7.75	2.49%	\$318.60
<b>DSU</b>						
Big Blue	\$1,935.00	\$0.00	\$1,935.00	\$48.40	2.50%	\$1,983.40
Trojan Basic	\$1,366.35	\$0.00	\$1,366.35	\$34.15	2.50%	\$1,400.50
Dakota 225	\$1,851.30	\$0.00	\$1,851.30	\$46.30	2.50%	\$1,897.60
Dakota 145	\$1,574.65	\$0.00	\$1,574.65	\$39.35	2.50%	\$1,614.00
Trojan Upper Class	\$1,002.80	\$0.00	\$1,002.80	\$25.05	2.50%	\$1,027.85
Little Blue - Apartment	\$360.00	\$0.00	\$360.00	\$9.00	2.50%	\$369.00
<b>NSU</b>						
Wolf Pack 300 - NEW			\$0.00			\$2,112.00
Wolf Pack 100 - NEW			\$0.00			\$1,962.00
Wolf Weekly - NEW			\$0.00			\$1,825.00
Wolf Maroon - NEW			\$0.00			\$925.00
Wolf All Flex	\$1,460.45	\$0.00	\$1,460.45	\$36.50	2.50%	\$1,496.95
Commuter Gold	\$397.10	\$0.00	\$397.10	\$9.95	2.51%	\$407.05
<b>SDSM&amp;T</b>						
Gold Rush	\$1,889.65	\$52.35	\$1,942.00	\$48.55	2.50%	\$1,990.55
Hardrocker 160	\$1,672.70	\$46.35	\$1,719.05	\$42.95	2.50%	\$1,762.00
Hardrocker 125	\$1,672.70	\$46.35	\$1,719.05	\$42.95	2.50%	\$1,762.00
Hardrocker 75	\$965.95	\$26.80	\$992.75	\$24.80	2.50%	\$1,017.55
Hardrocker Flex	\$1,087.95	\$31.65	\$1,119.60	\$0.00	0.00%	\$1,119.60
Rocker Square Flex	\$512.75	\$15.40	\$528.15	\$0.00	0.00%	\$528.15
50/50	\$445.30	\$12.35	\$457.65	\$11.45	2.50%	\$469.10
25/25	\$228.40	\$6.35	\$234.75	\$5.85	2.49%	\$240.60
<b>SDSU</b>						
Premier	\$1,942.70	\$105.60	\$2,048.30	\$37.05	1.81%	\$2,085.35
100 Block	\$1,515.95	\$105.60	\$1,621.55	\$26.45	1.63%	\$1,648.00
50 Block	\$1,515.95	\$105.60	\$1,621.55	\$26.45	1.63%	\$1,648.00
Silver Flex	\$1,515.95	\$105.60	\$1,621.55	\$26.45	1.63%	\$1,648.00
Bronze Flex	\$1,303.55	\$105.60	\$1,409.15	\$21.15	1.50%	\$1,430.30
West Flex	\$758.05	\$105.60	\$863.65	\$7.50	0.87%	\$871.15
Summer Flex	\$376.20	\$24.75	\$400.95	\$0.00	0.00%	\$400.95
<b>USD</b>						
Yote Pack 55	\$1,525.45	\$96.40	\$1,621.85	\$40.55	2.50%	\$1,662.40
Yote Pack 70	\$1,733.35	\$96.40	\$1,829.75	\$45.75	2.50%	\$1,875.50
Yote Pack 120	\$1,649.40	\$96.40	\$1,745.80	\$43.65	2.50%	\$1,789.45
Coyote 10	\$1,525.40	\$96.40	\$1,621.80	\$40.55	2.50%	\$1,662.35
Coyote 17	\$1,917.95	\$96.40	\$2,014.35	\$50.35	2.50%	\$2,064.70
Paw Pleaser (Flex A)	\$1,525.50	\$96.40	\$1,621.90	\$40.55	2.50%	\$1,662.45
Paw Pride (Flex B)	\$844.45	\$53.30	\$897.75	\$22.45	2.50%	\$920.20
Paw Print (Flex C)	\$421.55	\$26.95	\$448.50	\$11.20	2.50%	\$459.70