

SOUTH DAKOTA BOARD OF REGENTS

Budget and Finance

AGENDA ITEM: 7 – L

DATE: May 9-11, 2017

SUBJECT: Self-Support Public Service Activities Annual Report

As required by the Board of Regents policy manual 1:22, the Office of the Executive Director compiled a report (Attachment 1) of the operations of public service activities. The report does not include activities that are restricted by external funding, such as grants, or activities that make only incidental use of university resources, which was judgmentally determined as \$2,000 or less. Public service activities may have been combined for reporting efficiencies if the purpose of the activities was similar in nature, such as athletic camps or workshops. The report was revised to accommodate a trend analysis format so the operations of the public service activities could be viewed over time to monitor the financial health of the program.

The report provides information regarding revenues, expenditures and beginning and ending cash balances. Transfers in and out are also identified. Further investigation on transfers was performed to identify the source of funds to determine if state resources were used. For the most part, all universities have begun charging the public service activities indirect costs.

Public service activities are to be self-supporting and are not to be supported using state resources. No PSA's were identified that were not self-supporting.

Universities were notified by the internal auditor of those public service activities that were noted as having a loss on operations consistently for the last 3 years but maintained a positive cash balance in order to proactively address any issues in operations.

It should be noted that the universities have made huge improvements over the past years ensuring the PSA's are self-supporting as evidenced by the lack of non-self-supporting activities noted as compared to prior years.

INFORMATIONAL ITEM

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
<u>Black Hills State University</u>							
Athletic Camps							
Revenue	248,020.65	202,419.42	238,880.52	226,688.19	299,541.09	72,852.90	32.1%
Expenditures	<u>170,211.29</u>	<u>199,147.93</u>	<u>250,132.57</u>	<u>243,382.17</u>	<u>169,288.63</u>	(74,093.54)	-30.4%
Change in Assets before Transfers	77,809.36	3,271.49	(11,252.05)	(16,693.98)	130,252.46	146,946.44	-880.2%
Transfers In/(Out)			13,588.41		(49,678.25)	(49,678.25)	
Prior Balance Adjustment							
Ending Cash Balances	146,723.38	149,994.87	152,331.23	135,637.25	216,211.46	80,574.21	59.4%
Summer Institute of the Arts:							
The Summer Institute of the Arts or the Black Hills Art and Folk Festival is an effort for BHSU to expand their role as a regional arts center.							
Revenue	35,073.69	29,427.23	21,595.72	5,171.55		(5,171.55)	-100.0%
Expenditures	<u>23,411.29</u>	<u>28,096.36</u>	<u>31,381.47</u>	<u>4,273.27</u>		(4,273.27)	-100.0%
Change in Assets before Transfers	11,662.40	1,330.87	(9,785.75)	898.28		(898.28)	-100.0%
Transfers In/(Out)							
Ending Cash Balances	16,162.22	17,493.09	7,707.34	8,605.62	8,605.62		
Stock Market Game:							
The Stock Market Game has individuals and teams participate by "investing" in a mock stock market.							
Revenue	4,450.00	4,440.00	4,060.00	4,650.00	4,290.00	(360.00)	-7.7%
Expenditures	<u>3,510.24</u>	<u>5,656.81</u>	<u>3,656.83</u>	<u>6,005.10</u>	<u>3,462.27</u>	(2,542.83)	-42.3%
Change in Assets before Transfers	939.76	(1,216.81)	403.17	(1,355.10)	827.73	2,182.83	-161.1%
Transfers In/(Out)							
Ending Cash Balances	3,515.84	2,299.03	2,702.20	1,347.10	2,174.83	827.73	61.4%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Center for the Advancement of Math and Science Education (CAMSE):							
CAMSE provides innovative curriculum to school districts to advance math and science education in the K-12 school systems.							
Revenue	15,467.26	(14,198.15)	10,295.84	5,984.24	303,434.22	297,449.98	4970.6%
Expenditures	<u>986.80</u>	<u>1,556.19</u>	<u>829.41</u>	<u>713.00</u>	<u>344,292.46</u>	<u>343,579.46</u>	<u>48187.9%</u>
Change in Assets before Transfers Adjustment	14,480.46	(15,754.34)	9,466.43	5,271.24	(40,858.24)	(46,129.48)	-875.1%
Transfers In/(Out)	12,213.25	35,542.00	(45,123.69)	(45,123.69)	7,204.42	52,328.11	-116.0%
Ending Cash Balances	203,183.16	222,970.82	232,437.25	192,584.80	725,757.08	533,172.28	276.9%

Consortium for Advanced Technological Education (CATE) Internet Electronics Program

The CATE program is a joint program with Western Dakota Tech to provide advanced electronics education to rural locations using the internet.

Revenue	9,000.00	8,100.00					
Expenditures	<u>117.94</u>	<u>84.00</u>					
Change in Assets before Transfers	8,882.06	8,016.00					
Transfers In/(Out)					(7,204.42)		
Ending Cash Balances	14,878.52	22,894.52	22,894.52	22,894.52	15,690.10		

Extension Office:

The Extension Office coordinates community wants with people's talents to offer non-credit adult community education classes. These classes short in duration and offer the basics in that enhance the personal knowledge of those taking the courses.

Revenue	31,246.00	18,009.00	15,074.00	13,966.00	6,751.00	(7,215.00)	-51.7%
Expenditures	<u>26,183.55</u>	<u>14,160.20</u>	<u>10,330.64</u>	<u>15,402.89</u>	<u>3,277.50</u>	<u>(12,125.39)</u>	<u>-78.7%</u>
Change in Assets before Transfers	5,062.45	3,848.80	4,743.36	(1,436.89)	3,473.50	4,910.39	-341.7%
Transfers In/(Out)				(12,000.00)		12,000.00	-100.0%
Ending Cash Balances	5,182.45	9,031.25	13,774.61	337.72	3,811.22	3,473.50	1028.5%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
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Center for Business, Enterprise and Tourism - CBET:

Online Customer Service Training program is a joint program with the SD Department of Tourism that provides the first people who come into contact with travelers to the state, SD employees and employers, with a training that promotes awareness and ideas to make the best possible first impression.

Revenue	14,158.04	14,573.46	8,295.06	7,393.17	18,083.19	10,690.02	144.6%
Expenditures	-	-	-	-	1,383.17	1,383.17	
Change in Assets before Transfers	14,158.04	14,573.46	8,295.06	7,393.17	16,700.02	9,306.85	125.9%
Transfers In/(Out)	(12,000.00)		(17,000.00)		(11,000.00)	6,000.00	-35.3%
Ending Cash Balances	35,650.28	50,223.74	58,518.80	48,911.97	54,611.99	5,700.02	11.7%

Summer Academic Camps:

Summer academic camps are designed to educate and inspire middle and high school students.

Revenue	2,020.00	2,020.00	4,563.00	4,820.00	5,254.50	434.50	9.0%
Expenditures	-	-	1,531.95	3,330.79	4,788.01	1,457.22	43.7%
Change in Assets before Transfers	2,020.00	2,020.00	3,031.05	1,489.21	466.49	(1,022.72)	-68.7%
Ending Cash Balances	2,020.00	2,020.00	5,051.05	6,540.26	7,006.75	466.49	7.1%

Outdoor Education Programs:

The Outdoor Education program offers courses in outdoor leadership, wilderness training, and wilderness medicine courses. Participants have the opportunity to achieve (re)certification in wilderness first response and medical certification.

Revenue	21,414.75	-	-	-	30,265.00	30,265.00	
Expenditures	17,670.26	2,812.48	2,812.48	23,526.79	20,714.31	20,714.31	736.5%
Change in Assets before Transfers	3,744.49	(2,812.48)	(2,812.48)		6,738.21	9,550.69	-339.6%
Transfers					2,430.94	2,430.94	
Ending Cash Balances	3,744.49	932.01	3,744.49	932.01	10,101.16	9,169.15	983.8%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
<u>Dakota State University</u>							
Center for Advancement of Health Information Technology (CAHIT):							
CAHIT provides public service activities assisting a variety of clients in the health care industry. Assistance is focused on Health IT and services related to implementation of electronic health records. Several of these activities are related to the Regional Health Center (REC), HealthPoint, which is a component of CAHIT and a grant funded activity. One of the outcomes of this grant is to create a self-sustaining service to continue Health IT support. The CAHIT PSA stems from this grant directive.							
Revenue		57,024.60	477,037.69	270,169.41	190,891.25	(79,278.16)	-29.3%
Expenditures		<u>405,004.12</u>	<u>492,501.69</u>	<u>728,016.72</u>	<u>258,690.71</u>	(469,326.01)	-64.5%
Change in Assets before Transfers		(347,979.52)	(15,464.00)	(457,847.31)	(67,799.46)	390,047.85	-85.2%
Transfers In/(Out)		126,459.79			219,727.29	219,727.29	
Ending Cash Balances	(20,565.81)	331,947.72	316,483.72	(141,363.59)	10,564.24	151,927.83	-107.5%
Athletic Camps:							
Revenue	35,069.14	34,851.50	43,481.66	49,484.75	71,549.00	22,064.25	44.6%
Expenditures	<u>63,287.10</u>	<u>34,477.19</u>	<u>35,987.90</u>	<u>36,648.09</u>	<u>81,867.96</u>	45,219.87	123.4%
Change in Assets before Transfers	(28,217.96)	374.31	7,493.76	12,836.66	(10,318.96)	(23,155.62)	-180.4%
Ending Cash Balances	11,976.41	12,350.72	19,844.48	32,681.14	22,362.18	(10,318.96)	-31.6%
<u>Northern State University</u>							
Athletic Camps							
Revenue	150,429.20	139,961.16	139,191.11	97,387.08	97,561.00	173.92	0.2%
Expenditures	<u>113,506.78</u>	<u>137,566.30</u>	<u>95,150.83</u>	<u>101,787.49</u>	<u>79,323.56</u>	(22,463.93)	-22.1%
Change in Assets before Transfers	36,922.42	2,394.86	44,040.28	(4,400.41)	18,237.44	22,637.85	-514.4%
Transfers In/(Out)	(17,496.52)	(27,900.11)	(29,338.80)	(25,730.94)	(24,434.11)	1,296.83	-5.0%
Ending Cash Balances	80,746.91	55,241.66	69,943.14	39,811.79	33,615.12	(6,196.67)	-15.6%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
South Dakota International Business Institute (SDIBI): Discontinued in FY10							
The SDIBI program is to facilitate and enhance international trade opportunities in conjunction with the Governor's Office of Economic Development. SDIBI has an agreement with GOED to provide educational workshops for businesses interested in competing in the International marketplace.							
Revenue							
Expenditures							
Change in Assets before Transfers							
Transfers In/(Out)					(4,784.97)		
Ending Cash Balances	4,784.97	4,784.97	4,784.97	4,784.97	-		
Vocal Jazz Camp:							
Students have the chance to play in various jazz groups; take lessons and learn about improvisation; participate in nightly jam sessions.							
Revenue		2,547.50	4,091.00	5,365.00	6,200.00	835.00	15.6%
Expenditures		-	1,417.72	2,878.72	7,654.40	4,775.68	165.9%
Change in Assets before Transfers	2,547.50	2,547.50	2,673.28	2,486.28	(1,454.40)	(3,940.68)	-158.5%
Transfers In/(Out)							
Ending Cash Balances	2,547.50	2,547.50	5,220.78	7,707.06	6,252.66	(1,454.40)	-18.9%
Conferences: Leadership and International Business:							
Revenue				18,690.00	19,275.00	585.00	3.1%
Expenditures				16,600.79	12,846.62	(3,754.17)	-22.6%
Change in Assets before Transfers				2,089.21	6,428.38	4,339.17	207.7%
Transfers In/(Out)				999.99	(121.72)	(1,121.71)	-112.2%
Ending Cash Balances			(4,986.53)	(1,897.33)	4,409.33	6,306.66	-332.4%

UNIVERSITY/PROGRAM **FY12** **FY13** **FY14** **FY15** **FY16** **DIFFERENCE** **% CHANGE**

South Dakota School of Mines & Technology

Engineering and Mining Experiment Station (EMES):

EMES is to provide analytical and technical services for students and faculty at SDSM&T as well as for off-campus clients in the public/private sectors.

Revenues	58,940.41	69,969.73	48,529.50	59,514.99	61,915.09	2,400.10	4.0%
Expenditures	<u>49,011.43</u>	<u>122,852.01</u>	<u>71,487.02</u>	<u>83,694.32</u>	<u>19,468.87</u>	<u>(64,225.45)</u>	-76.7%
Change in Assets before Transfers	9,928.98	(52,882.28)	(22,957.52)	(24,179.33)	42,446.22	66,625.55	-275.5%
Transfers In/(Out)	(5,524.13)	(6,996.97)	(7,674.45)	(5,951.51)		5,951.51	-100.0%
Adjust Prior Balance							
Ending Cash Balances	157,029.61	97,150.36	66,518.39	36,387.55	78,833.77	42,446.22	116.7%

Journey Museum:

SDSM&T provides support to the Journey Museum.

Expenditures	12,000.00	12,000.00	3,000.00				
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Department Sales & Services (Geology Map):

Departmental services and product sales to private corporation or general public.

Revenue	546.78	153.58	391.39	304.73	391.79	87.06	28.6%
Expenditures	<u>448.92</u>	<u>(153.19)</u>	<u>(1,404.77)</u>	<u>0.96</u>	<u>-</u>	<u>(0.96)</u>	-100.0%

Change in Assets before Transfers	97.86	306.77	1,796.16	303.77	391.79	88.02	29.0%
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Transfers In/(Out)

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Ending Cash Balances	2,021.53	2,328.30	4,124.46	4,428.23	4,820.02	391.79	8.8%
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Workshops/Conferences (ESRI-ALC, Science Fair and Concrete Conference & Athletic):

Workshops and conferences held by campus departments for high school students and professionals.

Revenue	54,300.00	108,333.75	151,175.11	109,640.88	49,282.30	(60,358.58)	-55.1%
Expenditures	<u>51,900.85</u>	<u>87,734.82</u>	<u>177,268.53</u>	<u>51,052.86</u>	<u>20,197.70</u>	<u>(30,855.16)</u>	-60.4%

Change in Assets before Transfers	2,399.15	20,598.93	(26,093.42)	58,588.02	29,084.60	(29,503.42)	-50.4%
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<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Transfers In/(Out)	1,000.00	1,348.99	(3,889.07)			-	
Adjust Prior Balance		676.90					
Ending Cash Balances	29,353.12	51,977.94	21,995.45	80,583.47	109,668.07	29,084.60	36.1%
Fire Prediction Management							
Weather prediction services for the Forest Service fire protection efforts and on-site assistance during fires.							
General Fund Appropriations	83,485.57	83,147.84	86,329.52	10,406.65	2,312.00	(75,922.87)	-87.9%
Institutional Budget	8,315.35	8,057.00	7,186.31		4,229.04	(7,186.31)	-100.0%
Revenue	12,203.42	21,022.08	7,960.64	1,927.68	11,519.42	(6,032.96)	-75.8%
Total Revenue	104,004.34	112,226.92	101,476.47	12,334.33	18,060.46	(89,142.14)	-87.8%
Expenditures	101,843.40	104,248.24	103,139.17	19,255.74	6,541.04	(83,883.43)	-81.3%
Change in Assets before Transfers	2,160.94	7,978.68	(1,662.70)	(6,921.41)	11,519.42	(5,258.71)	316.3%
Ending Cash Balances	8,855.91	16,834.59	15,171.89	8,250.48	19,769.90	(6,921.41)	-45.6%
Composite & Polymer Engineering Lab (CAPE)							
Conducts standardized testing of polymers and composites .							
Revenue	178,412.67	341,123.82	244,020.33	211,379.18	(37,978.04)	(32,641.15)	-13.4%
Expenditures	193,860.21	386,569.59	319,753.97	84,566.17	66,572.50	(235,187.80)	-73.6%
Change in Assets before Transfers	(15,447.54)	(45,445.77)	(75,733.64)	126,813.01	(104,550.54)	202,546.65	-267.4%
Transfers In/(Out)							
Ending Cash Balances	119,558.90	74,113.13	(1,620.51)	125,192.50	20,641.96	126,813.01	-7825.5%
South Dakota State University							
Music Camps and Conferences							
Revenue	40,316.75	44,906.50	42,681.89	47,166.27	44,779.50	(2,386.77)	-5.1%
Expenditures	37,707.67	42,229.36	39,180.03	42,585.82	51,898.79	9,312.97	21.9%
Change in Assets before Transfers	2,609.08	2,677.14	3,501.86	4,580.45	(7,119.29)	(11,699.74)	-255.4%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Ending Cash Balances	20,877.46	23,554.60	27,056.46	31,636.91	24,517.62	(7,119.29)	-22.5%
Human Development, Consumer and Family Sciences:							
This activity provides non-credit public training courses on infant and toddler care.							
Revenue	19,869.50	19,787.42	14,555.90	19,042.84	22,760.35	3,717.51	19.5%
Expenditures	51,667.10	21,206.63	10,213.40	19,432.42	20,215.34	782.92	4.0%
Change in Assets before Transfers	(31,797.60)	(1,419.21)	4,342.50	(389.58)	2,545.01	2,934.59	-753.3%
Transfers In/(Out)	31,344.15	8,936.59	6,868.33	6,335.45		(6,335.45)	-100.0%
Adjustments	266.91						
Ending Cash Balances	8,848.57	16,365.95	27,576.78	33,522.65	36,067.66	2,545.01	7.6%
Nutrition Food Science and Hospitality - Food Analysis (NFSH-FD)							
NFSH-FD conducts product analysis, research and service products.							
Revenue	7,200.00					-	
Expenditures	-	(7,552.00)	9,853.61	2,500.00		(2,500.00)	-100.0%
Change in Assets before Transfers	7,200.00	7,552.00	(9,853.61)	(2,500.00)		2,500.00	-100.0%
Ending Cash Balances	10,766.47	18,318.47	8,464.86	5,964.86	5,964.86	-	
Performing Arts Center:							
The Performing Arts Center offers theatrical and musical performances to the general public.							
Revenue	11,261.36	10,814.71	14,121.72	11,286.42	19,042.72	7,756.30	68.7%
Expenditures	281.88	25,841.71	25,970.93	17,788.02	4,070.85	(13,717.17)	-77.1%
Change in Assets before Transfers	10,979.48	(15,027.00)	(11,849.21)	(6,501.60)	14,971.87	21,473.47	-330.3%
Ending Cash Balances	84,660.23	69,633.23	57,784.02	51,282.42	66,254.29	14,971.87	29.2%
South Dakota Wetlands Maps							
Revenue	378.00	1,155.36					

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Expenditures	996.67	1,265.97	12,219.06	60.00	5.00	(55.00)	-91.7%
Change in Assets before Transfers	(618.67)	(110.61)	(12,219.06)	(60.00)	(5.00)	55.00	-91.7%
Ending Cash Balances	12,384.23	12,273.62	54.56	(5.44)	(10.44)	(5.00)	91.9%
Pharmacy Days:							
The College of Pharmacy hosts a Career Fair and invites Pharmacy companies to participate.							
Revenue	5,270.00	5,600.00	4,050.00	4,200.00	6,250.00	2,050.00	48.8%
Expenditures	13,998.38	3,248.50	4,972.30	3,691.48	62.56	(3,628.92)	-98.3%
Change in Assets before Transfers	(8,728.38)	2,351.50	(922.30)	508.52	6,187.44	5,678.92	1116.8%
Transfers In/(Out)							
Adjustments	2,115.76						
Ending Cash Balances	12,251.62	14,603.12	13,680.82	14,189.34	20,376.78	6,187.44	43.6%
Engineering Expo/Phonathon:							
The SDSU students manage the expo and fair with booths rented by engineering companies. The phonathon involves contacting alumni for funding in the Engineering Department.							
Revenue	35,081.00	49,123.33	53,196.93	63,443.58	68,865.22	5,421.64	8.5%
Expenditures	34,265.44	47,184.54	53,266.02	56,700.02	62,015.62	5,315.60	9.4%
Change in Assets before Transfers	815.56	1,938.79	(69.09)	6,743.56	6,849.60	106.04	1.6%
Transfers In/(Out)	(2,500.00)	(8,050.00)	(660.00)	(5,900.00)	(3,400.00)	2,500.00	-42.4%
Adjustments	183.54						
Ending Cash Balances	10,001.75	3,890.54	3,161.45	4,005.01	7,454.61	3,449.60	86.1%
Engineer Shops and Service:							
This activity provides repair and maintenance of SDSU Engineering equipment/tools and repair requests by other SDSU departments.							
Revenue	20,962.69	27,383.84	42,722.15	2,373.18	22,875.17	20,501.99	863.9%
Expenditures	2,781.35	7,504.32	14,676.95	27,424.47	42,909.97	15,485.50	56.5%
Change in Assets before Transfers	18,181.34	19,879.52	28,045.20	(25,051.29)	(20,034.80)	5,016.49	-20.0%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Transfers In/(Out)	81.67	217.82	108.91	27.20	217.72	190.52	700.4%
Ending Cash Balances	23,226.13	43,323.47	71,477.58	46,453.49	26,636.41	(19,817.08)	-42.7%
Conference Instruction Outreach: This activity provides various non-credit outreach conferences.							
Revenue	44,020.00	49,332.80	55,208.25	55,100.00	66,417.67	11,317.67	20.5%
Expenditures	<u>28,982.05</u>	<u>24,021.81</u>	<u>48,569.79</u>	<u>65,665.39</u>	<u>84,686.45</u>	19,021.06	29.0%
Change in Assets before Transfers	15,037.95	25,310.99	6,638.46	(10,565.39)	(18,268.78)	(7,703.39)	72.9%
Transfers In/(Out)	25,000.00	4,197.37					
Ending Cash Balances	118,337.11	147,845.47	154,483.93	143,918.54	125,649.76	(18,268.78)	-12.7%
Nutrition Seminar: Annual seminar that provides nutrition related information and training to registered dietitians, students and educators.							
Revenue	6,619.81	5,520.00	3,635.00			-	
Expenditures	<u>6,681.49</u>	<u>7,157.71</u>	<u>4,266.55</u>	<u>68.00</u>		(68.00)	-100.0%
Change in Assets before Transfers	(61.68)	(1,637.71)	(631.55)	(68.00)		68.00	-100.0%
Transfers In/(Out)							
Ending Cash Balances	10,304.14	8,666.43	8,034.88	7,966.88	7,966.88	-	
Great Plains Rapid Prototyping Consortium (GPRPC): GPRPC offers membership to industries and offers prototyping services.							
Revenue	250.00	-	-	9,545.00	6,630.00	(2,915.00)	-30.5%
Expenditures	<u>-</u>	<u>4,082.51</u>	<u>310.00</u>	<u>21,904.59</u>	<u>11,420.89</u>	(10,483.70)	-47.9%
Change in Assets before Transfers	250.00	(4,082.51)	(310.00)	(12,359.59)	(4,790.89)	7,568.70	-61.2%
Transfers In/(Out)			(421.70)	10,834.48		(10,834.48)	-100.0%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Ending Cash Balances	12,251.64	8,169.13	7,437.43	5,912.32	1,121.43	(4,790.89)	-81.0%
Civil and Environmental Engineering Seminars/Conferences:							
This activity provides various certification and seminars for the engineers in the state.							
Revenue	10,835.00	21,125.00	45,710.00	52,512.92	43,811.63	(8,701.29)	-16.6%
Expenditures	18,026.08	21,810.27	23,080.31	37,261.90	33,091.12	(4,170.78)	-11.2%
Change in Assets before Transfers	(7,191.08)	(685.27)	22,629.69	15,251.02	10,720.51	(4,530.51)	-29.7%
Transfers In/(Out)				(16,175.42)		16,175.42	-100.0%
Ending Cash Balances	29,860.12	29,174.85	51,804.54	50,880.14	61,600.65	10,720.51	21.1%
Institute for School Fund:							
This is the South Dakota High School Press Institute. The purpose of this activity is for recruiting and for providing workshops for high school students.							
Revenue	5,691.00	4,106.00	5,661.00		920.00	920.00	
Expenditures	5,704.13	6,142.12	4,997.96	1,864.58	574.38	(1,290.20)	-69.2%
Change in Assets before Transfers	(13.13)	(2,036.12)	663.04	(1,864.58)	345.62	2,210.20	-118.5%
Transfers In/(Out)							
Adjustments	255.52						
Ending Cash Balances	3,545.00	1,508.88	2,171.92	307.34	652.96	345.62	112.5%
Plant Field Guide:							
This activity involves the publishing and sale of books about the Grasslands and the Black Hills written by Johnson & Larson.							
Revenue				2,014.00	1,491.00	(523.00)	-26.0%
Expenditures	1,667.79	87.73	2,188.07	3,571.03	2,272.17	(1,298.86)	-36.4%
Change in Assets before Transfers	(1,667.79)	(87.73)	(2,188.07)	(1,557.03)	(781.17)	775.86	-49.8%
Transfers In/(Out)		1,607.00	1,015.00				
Ending Cash Balances	6,220.22	7,739.49	6,566.42	5,009.39	4,228.22	(781.17)	-15.6%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Chem/Biochem Research:							
This activity provides consulting services to industrial companies.							
Revenue					1,600.00	1,600.00	
Expenditures	<u>2,311.67</u>	<u>71.84</u>	<u>50.00</u>	<u>9.12</u>	<u>765.72</u>	756.60	8296.1%
Change in Assets before Transfers	(2,311.67)	(71.84)	(50.00)	(9.12)	834.28	843.40	-9247.8%
Ending Cash Balances	272.51	200.67	150.67	141.55	975.83	834.28	589.4%
Horse Club Livry:							
The activity provides training to adults regarding horse nutrition, management and riding.							
Revenue	10,318.00	2,730.00	3,235.32	4,287.23	9,380.41	5,093.18	118.8%
Expenditures	<u>4,216.64</u>	<u>15,703.92</u>	<u>1,753.78</u>	<u>837.89</u>	<u>7,138.98</u>	6,301.09	752.0%
Change in Assets before Transfers	6,101.36	(12,973.92)	1,481.54	3,449.34	2,241.43	(1,207.91)	-35.0%
Transfers In/(Out)							
Ending Cash Balances	12,377.85	(596.07)	885.47	4,334.81	6,576.24	2,241.43	51.7%
Summer Sports Camps							
Revenue	503,682.24	376,301.62	640,625.80	702,369.64	537,414.04	(164,955.60)	-23.5%
Expenditures	<u>365,304.25</u>	<u>523,642.16</u>	<u>556,981.27</u>	<u>547,003.91</u>	<u>552,846.62</u>	5,842.71	1.1%
Change in Assets before Transfers	138,377.99	(147,340.54)	83,644.53	155,365.73	(15,432.58)	(170,798.31)	-109.9%
Transfers In/(Out)	(14,667.68)	(30,922.53)	2,780.49	(43,398.33)	1,462.79	43,398.33	-100.0%
Adjustment (Add Camp)	20,083.39						
Add Science Camp Beg. Cash							
ADD ACE Camp Beg. Cash							
Ending Cash Balances	449,409.08	271,146.01	357,571.03	469,538.43	455,568.64	(13,969.79)	-3.0%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Continuing Education Unit Program:							
Continuing Education which can include any area of teaching within the university that is offering a continuing education course.							
Revenue	490.00	1,040.00	995.00	980.00	745.00	(235.00)	-24.0%
Expenditures	32.60	26.40	(149.52)	(119.59)	14,116.81	14,236.40	-11904.3%
Change in Assets before Transfers	457.40	1,013.60	1,144.52	1,099.59	(13,371.81)	(14,471.40)	-1316.1%
Ending Cash Balances	16,941.42	17,955.02	19,099.54	20,199.13	6,827.32	(13,371.81)	-66.2%
Animal Disease Research:							
The state vet lab provides animal testing for the livestock of SD. The proceeds of the tax fund the vet school slots and the operating cost of the vet lab at S							
General Fund Appropriation	1,567,005.99	1,588,451.95	1,742,928.38	1,731,342.86	1,742,023.92	10,681.06	0.6%
Endo/Ecto Parasiticide Tax	250,000.00	250,000.00	250,000.00	250,000.00	250,000.00	-	0.0%
Other Revenue	4,322,720.67	3,873,495.60	4,119,864.35	4,220,747.58	4,556,854.10	336,106.52	8.0%
Total Revenue	6,139,726.66	5,711,947.55	6,112,792.73	6,202,090.44	6,548,878.02	346,787.58	5.6%
Expenditures	5,104,954.56	5,608,630.11	5,089,089.64	5,048,300.39	4,683,937.97	(364,362.42)	-7.2%
Change in Assets before Transfers	1,034,772.10	103,317.44	1,023,703.09	1,153,790.05	1,864,940.05	711,150.00	61.6%
Transfers In/(Out)	(528,167.55)	(790,000.00)			(1,500,000.00)	(1,500,000.00)	
Previous Year Adjustment							
Ending Cash Balances	1,257,182.81	570,500.25	1,594,203.34	2,747,993.39	3,112,933.44	364,940.05	13.3%
Engineering Extension Conference:							
Engineering Extension holds many conferences throughout the state for business and industry.							
Revenue	126,758.00	58,253.69	69,499.00	13,031.24	17,722.66	4,691.42	36.0%
Expenditures	50,811.34	28,301.26	15,376.05	14,323.66	127,761.67	113,438.01	792.0%
Change in Assets before Transfers	75,946.66	29,952.43	54,122.95	(1,292.42)	(110,039.01)	(108,746.59)	8414.2%
Transfers In/(Out)	(52,000.00)	2,981.96	(500.00)	(815.77)	(270.96)	544.81	-66.8%
Adjustments	482.94						
Ending Cash Balances	56,265.04	89,199.43	142,822.38	140,714.19	30,404.22	(110,309.97)	-78.4%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Special Events: Activity provides sports banquets and also children's activities before athletic events.							
Revenue	66,497.00	249,285.00	129,432.00				
Expenditures	<u>58,768.53</u>	<u>226.77</u>	<u>22,640.54</u>				
Change in Assets before Transfers	7,728.47	249,058.23	106,791.46				
Transfers In/(Out)	(7,729.00)	(249,058.19)	(106,791.46)				
Ending Cash Balances	(0.04)	-	-			-	
Family and Consumer Sciences - Out of School Revolving: FCS offers a kindergarten program.							
Revenue	15,837.50	15,807.00	17,388.46	9,610.25	10,441.25	831.00	8.6%
Expenditures	<u>16,360.11</u>	<u>17,365.86</u>	<u>19,512.62</u>	<u>14,036.19</u>	<u>9,497.71</u>	(4,538.48)	-32.3%
Change in Assets before Transfers	(522.61)	(1,558.86)	(2,124.16)	(4,425.94)	943.54	5,369.48	-121.3%
Ending Cash Balances	8,620.34	7,061.48	4,937.32	511.38	1,454.92	943.54	184.5%
CEE Structures Lab: Testing service to public from the Lohr Structures Lab.							
Revenue	1,856.39	5,291.65	6,267.50	1,062.75	3,810.79	2,748.04	258.6%
Expenditures	<u>(6,994.50)</u>	<u>9,686.17</u>	<u>7,468.68</u>	<u>3,602.67</u>	<u>576.58</u>	(3,026.09)	-84.0%
Change in Assets before Transfers	8,850.89	(4,394.52)	(1,201.18)	(2,539.92)	3,234.21	5,774.13	-227.3%
Transfers In/(Out)							
Adjustments	26.68						
Ending Cash Balances	11,703.55	7,309.03	6,107.85	3,567.93	6,802.14	3,234.21	90.6%
County Road Conference - LTAP: Annual conference for County Highway Department Officials to learn new methods or road maintenance.							
Revenue	18,140.00	26,245.00	28,175.00	39,910.00	40,370.00	460.00	1.2%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Expenditures	18,821.56	21,621.41	27,625.01	29,895.03	30,603.97	708.94	2.4%
Change in Assets before Transfers	(681.56)	4,623.59	549.99	10,014.97	9,766.03	(248.94)	-2.5%
Transfers In/(Out)			(1,000.00)	(2,885.08)		2,885.08	-100.0%
Ending Cash Balances	30,366.32	34,989.91	34,539.90	41,669.79	51,435.82	9,766.03	23.4%
Flow Cytometry-Vet Science:							
Offers testing to researchers using flow cytometry. This program has not provide public services since FY07 so is no longer determined as a PSA.							
Revenue							
Expenditures	(2,374.83)	(1,038.47)	1,541.21	338.64	415.88	77.24	22.8%
Change in Assets before Transfers	2,374.83	1,038.47	(1,541.21)	(338.64)	(415.88)	(77.24)	22.8%
Transfers In/(Out)						-	
Ending Cash Balances	2,485.69	3,524.16	1,982.95	1,644.31	1,228.43	(415.88)	-25.3%
Counseling and Human Resource Development (CHRD):							
Offers conferences to the public in the area of CHRD.							
Revenue	840.00		2,005.00	1,049.24	1,290.00	240.76	22.9%
Expenditures	4,038.54	2,308.66	6,767.70	4,092.40	2,973.27	(1,119.13)	-27.3%
Change in Assets before Transfers	(3,198.54)	(2,308.66)	(4,762.70)	(3,043.16)	(1,683.27)	1,359.89	-44.7%
Transfers In/(Out)	12,099.68	(29,033.49)	(6,028.06)				
Adjustment		(10,797.35)					
Ending Cash Balances	57,725.44	15,585.94	4,795.18	1,752.02	68.75	(1,683.27)	-96.1%
Office of Climate and Weather Information (OCWI):							
The OCWI will collect fees and sales tax for weather data to external and internal customers.							
Revenue	12,695.10	8,454.06	3,935.12	1,393.14	180.00	(1,213.14)	-87.1%
Expenditures	10,727.52	13,958.95	11,054.00	623.74	2,283.88	1,660.14	266.2%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Change in Assets before Transfers	1,967.58	(5,504.89)	(7,118.88)	769.40	(2,103.88)	(2,873.28)	-373.4%
Adjustments	610.17						
Ending Cash Balances	13,290.79	7,785.90	667.02	1,436.42	(667.46)	(2,103.88)	-146.5%
Eastern SD Water Conference							
The conference brings together researchers from Federal, State University, local government and private organizations to provide a forum to discuss topics dealing with water and water quality in SD.							
Revenue	4,780.00	5,780.00	3,700.00	3,240.00	12,508.11	9,268.11	286.1%
Expenditures	3,350.74	5,534.07	2,728.36	3,814.93	5,836.97	2,022.04	53.0%
Change in Assets before Transfers	1,429.26	245.93	971.64	(574.93)	6,671.14	7,246.07	-1260.3%
Transfers In (Out)	68.50						
Ending Cash Balances	4,948.13	5,194.06	6,165.70	5,590.77	12,261.91	6,671.14	119.3%
I-29 Dairy Conference							
The conference provides information on dairy nutrition, dairy cow comfort/housing and dairy facilities to producers along the I-19 corridor.							
Revenue	16,425.68	19,760.17	-	-	2,220.57	2,220.57	
Expenditures	14,447.67	21,424.61	1,728.66	1,089.40	4,116.79	3,027.39	277.9%
Change in Assets before Transfers	1,978.01	(1,664.44)	(1,728.66)	(1,089.40)	(1,896.22)	(806.82)	74.1%
Transfers In/(Out)		(2,000.00)	1,009.20				
Ending Cash Balances	12,354.54	8,690.10	7,970.64	6,881.24	4,985.02	(1,896.22)	-27.6%
Wellness Program:							
The Wellness Program provides physical fitness programs and awareness to the public.							
Revenue	843,426.00	525,588.01	568,544.59	555,571.67	575,930.47	20,358.80	3.7%
Expenditures	472,664.42	507,111.44	427,083.75	554,164.56	495,876.94	(58,287.62)	-10.5%
Change in Assets before Transfers	370,761.58	18,476.57	141,460.84	1,407.11	80,053.53	78,646.42	5589.2%
Transfers In/(Out)	(356,678.10)	(3,758.38)	(33,575.54)	(49,953.17)	(67,954.02)	(18,000.85)	36.0%
Ending Cash Balances	39,189.84	53,908.03	161,793.33	113,247.27	125,346.78	12,099.51	10.7%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Music - String Project:							
The String project is when parents pay a fee for string lessons for their children. This fund helps pay for items the students would need during the year.							
Revenue		2,982.61	2,575.25	46.97	2,955.20	(407.36)	-13.7%
Expenditures		<u>987.31</u>	<u>3,055.48</u>	-	<u>3,780.12</u>	2,068.17	209.5%
Change in Assets before Transfers		1,995.30	(480.23)	46.97	(824.92)	(2,475.53)	-124.1%
Ending Cash Balances		1,995.30	1,515.07	1,562.04	737.12	(480.23)	-24.1%
Extension Master Gardener:							
Revenue					7,796.00	7,796.00	
Expenditures					<u>7,511.44</u>	7,511.44	
Change in Assets before Transfers					284.56	284.56	
Ending Cash Balances				25,027.89	25,312.45	284.56	1.1%
Precision Ag:							
Revenue					<u>2,800.00</u>	2,800.00	
Expenditures					(2,800.00)	(2,800.00)	
Change in Assets before Transfers					(3,080.86)	(2,800.00)	996.9%
Ending Cash Balances				(280.86)	(3,080.86)	(2,800.00)	
<u>University of South Dakota</u>							
Athletic Association Clinics							
The activities classified in this category include various athletic sports clinics for K-12 students.							
Revenue	314,744.48	361,586.38	245,211.77	245,322.97	247,282.42	1,959.45	0.8%
Expenditures	<u>316,599.40</u>	<u>328,307.62</u>	<u>300,599.84</u>	<u>222,046.51</u>	<u>253,089.75</u>	31,043.24	14.0%
Change in Assets before Transfers	(1,854.92)	33,278.76	(55,388.07)	23,276.46	(5,807.33)	(29,083.79)	-124.9%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Transfers In/(Out)		96,900.88					
Ending Cash Balances	24,749.52	154,929.16	99,541.09	122,817.55	117,010.22	(5,807.33)	-4.7%
Other Camps (Summer Camp and Music Camp)							
The activities are for summer music, educational and governs camps.							
Revenue	184,199.89	224,966.24	239,358.75	309,139.42	234,401.57	(74,737.85)	-24.2%
Expenditures	<u>175,126.98</u>	<u>217,091.79</u>	<u>232,067.47</u>	<u>249,187.17</u>	<u>217,023.00</u>	<u>(32,164.17)</u>	<u>-12.9%</u>
Change in Assets before Transfers	9,072.91	7,874.45	7,291.28	59,952.25	17,378.57	(42,573.68)	-71.0%
Transfers In/(Out)					134.21	134.21	
Ending Cash Balances	110,698.66	118,573.11	125,864.39	185,816.64	203,329.42	17,512.78	9.4%
Education Outreach:							
The activities classified in this category include Quad State Marching Band, Law School Profession Workshop, Jazz Festival and the TTL Education.							
Revenue	91,717.70	84,868.51	73,617.88	50,478.08	126,727.86	76,249.78	151.1%
Expenditures	<u>95,409.57</u>	<u>94,182.75</u>	<u>72,383.70</u>	<u>47,279.16</u>	<u>60,282.53</u>	<u>13,003.37</u>	<u>27.5%</u>
Change in Assets before Transfers	(3,691.87)	(9,314.24)	1,234.18	3,198.92	66,445.33	63,246.41	1977.1%
Transfers In/(Out)		(1,983.44)	(250.23)		1,592.54	1,592.54	
Adjustment for missed programs		9,091.13		83.83		(83.83)	-100.0%
Ending Cash Balances	50,578.28	48,371.73	49,355.68	52,638.43	120,676.30	68,037.87	129.3%
Small Business Administration (SBA):							
SBA provides services for outside agencies on a fee for service basis. Some services provided by SBA include statistical data research, such as census, revenue, gaming, etc...							
Revenue	372,000.42	310,650.71	782,170.03	750,105.66	999,898.18	249,792.52	33.3%
Expenditures	<u>287,568.15</u>	<u>382,065.36</u>	<u>635,144.09</u>	<u>777,805.33</u>	<u>1,057,147.91</u>	<u>279,342.58</u>	<u>35.9%</u>
Change in Assets before Transfers	84,432.27	(71,414.65)	147,025.94	(27,699.67)	(57,249.73)	(29,550.06)	106.7%

<u>UNIVERSITY/PROGRAM</u>	<u>FY12</u>	<u>FY13</u>	<u>FY14</u>	<u>FY15</u>	<u>FY16</u>	<u>DIFFERENCE</u>	<u>% CHANGE</u>
Transfers In/(Out)							
Add missed programs beg. Cash	69,498.36						
Add MTS Service							
Ending Cash Balances	151,981.36	80,566.71	227,592.65	199,892.98	142,643.25	(57,249.73)	-28.6%
Centers for Disabilities:							
Centers for Disabilities provides services for individuals and families with disabilities to make their lives as normal as possible.							
Revenue	250,028.92	164,896.24	193,498.78	207,481.86	105,719.53	(101,762.33)	-49.0%
Expenditures	219,112.70	251,798.09	195,300.23	245,533.45	170,190.21	(75,343.24)	-30.7%
Change in Assets before Transfers	30,916.22	(86,901.85)	(1,801.45)	(38,051.59)	(64,470.68)	(26,419.09)	69.4%
Transfers In/(Out)							
Add Nutrition Services	81,316.97				28,466.81	28,466.81	
Ending Cash Balances	350,059.29	263,157.44	261,355.99	223,304.40	187,300.53	(36,003.87)	-16.1%
Building Bridges Conference:							
The conference is provided by Student Life for the exchange students as a good will gesture.							
Revenue	1,302.75	100.00	1,000.00	60.00	255.00	195.00	325.0%
Expenditures	2,494.25	1,969.89	(785.95)	(75.71)	233.81	309.52	-408.8%
Change in Assets before Transfers	(1,191.50)	(1,869.89)	1,785.95	135.71	21.19	(114.52)	-84.4%
Ending Cash Balances	3,542.84	1,672.95	3,458.90	3,594.61	3,615.80	21.19	0.6%