

# BEST PRACTICES IN HIRING

Presentation for  
Academic Leadership Training  
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# RECRUITMENT PROCESS

Keys to Legal and Successful Faculty and Staff Searches

**Step 1: Contact your department of human resources for information on your university's process for seeking approval to fill a position.**

**Step 3: Assess position requirements**

- For Non-Faculty Exempt and CSA positions, review and make updates to the position description, as needed.
- For faculty roles, review the rank you will need to recruit.
- Check with campus HR for any campus specific requirements in the request to recruit.

**Step 3: Initiate request to fill the position and get approval via the University process.**

**Step 4: Develop position advertisements with human resources.**

**Step 5: Develop recruitment strategy and timeline.**

**Step 6: Establish a search committee, if needed.**

# POSTING FOR RECRUITMENT



The position description and advertisements for position vacancies provide a legal foundation for candidate selection.

## Posting and Advertising

- Determine recruitment scope – National, regional, local, or internal.
- Where will you advertise – Publications, websites, social media, etc.
- Who is the point of contact for the position?
- What is your advertising budget?
- What is the search timeline?

## Minimum Qualifications

- Required qualifications to determine whether a candidate meets the minimum requirements for the position.
  - Required degrees, credentials, certifications, experience levels.

## Preferred Qualifications

- Qualifications and experience that is desired, but not required to complete the essential functions of the position.

## Things to Consider

- Any minimum or preferred qualifications should be related to the essential functions of the position.
- The posting should be specific enough to address the needs of the position, but broad enough to not inadvertently eliminate good candidates.



# HIRING MANAGER ROLE

- Selects the search chair and search committee members
- The hiring manager and/or human resources will set expectations for the search committee
  - Desired qualifications
  - Address key responsibilities for the position
  - Number of candidates to interview – both phone and in-person
  - Provides salary range and timeline
- Develop screening tools and rating tools based on the needs of the department and position
- Maintains all recruitment materials on file for 3 years
- Available for questions from the search chair, but should NOT influence the search committee deliberations



# ESTABLISHING A SEARCH AND SCREEN COMMITTEE

## Committee Makeup

- The committee brings varying perspectives, consistency in reviewing candidates and improves the candidate experience.
- Typically made up of 3-5 members – Sometimes larger, sometimes smaller.
  - Be Mindful: Larger committees often result in longer search processes.
- Select committee members who have valued knowledge about the position being filled AND the time to dedicate to the search.
- Check with your campus HR office for any required search committee training.
- Ideally this will be a diverse set of individuals who can offer varying perspectives.
- HR Representation to ensure compliance and be a resource for search committee members.
  - Not all campuses have HR resources available to be on the committee, but will provide training to each committee.

# ROLE OF THE SEARCH CHAIR



- The hiring manager will identify a search chair
- An ideal Search Chair is someone who is:
  - Highly regarded as a faculty member, professional, or administrator
  - Has had experience with search committees
  - Skilled at conducting meetings

## **Search Chair Responsibilities**

- Coordinates with the department to schedule meetings and interviews
- Runs the search committee meetings
- Record Keeping
  - Report the summary of names with pros/cons or strengths/weaknesses supporting the ratings applied to HR and the hiring manager with recommendations as requested by the hiring manager
    - For example – The hiring manager may ask for the top five candidates and why they are selected.
  - Provides summary documentation to the hiring manager and human resources after interviews, reference checks, etc.



# ROLE OF THE SEARCH COMMITTEE

- Reviews, rates, and provides recommendations on candidates to be selected for interviews
- Participates in the interview process
- ADVISES the hiring manager but does not make decisions
- MAINTAINS CONFIDENTIALITY – Nothing from the committee meetings should be shared with others

## Things to Consider

- Schedule **ALL** meetings at the initial meeting – this will significantly impact meeting deadlines
- Search committee members need to be **ACTIVE** members
- Documenting who is being **eliminated** and **why** is as critical as what candidates move forward in the process
- **Don't Settle** – it is ok to fail a search if you don't find a qualified candidate

# REVIEWING CANDIDATES



- Ratings/rankings should be based SOLELY on the information provided in the application materials
- HR will notify the committee if there is anyone with a preference (veteran's, disability or reemployment)
- Candidates will need to be evaluated to identify whether they are:
  - Not Qualified – Does not meet the minimum requirements for the position
  - Qualified but Not Interviewed – Meet the minimum requirements but not rank high on the preferred criteria.
  - Recommend for Interview – Candidates that will move forward
- All evaluative criteria and rankings should be kept by the search chair and provided to human resources and the hiring manager
- Committee members should NOT contact candidates without permission of the search chair and/or human resources





# INTERVIEWS

**Past performance is the greatest predictor of future performance.**

## JOB RELATED

Interview questions should be job related and designed to evaluate the candidate's ability to perform the duties of the position.

## INTRODUCTION

Avoid asking "Tell me about yourself" ....

### INSTEAD

"Tell me about how your education and experience have prepared you for this position?"

## THE CANDIDATE EXPERIENCE

Interviews are a two-way street - we want to ensure the candidate has a positive experience while on campus

## BEHAVIORAL INTERVIEW QUESTIONS

The questions require the candidate to connect their answers to specific past experience and outcomes vs hypothetical situations.

"Tell us about a time that you..."

## CONSISTENCY IS KEY

Ask the same questions to each candidate – And, yes, you can still ask follow-up questions to clarify or draw information from the candidate on an answer.



# KEEP IT LEGAL INTERVIEW DO'S AND DON'TS

- Don't ask about race, marital status, children, age, arrests, pregnancy, religion, sexual orientation, national origin
- Do not ask questions that could elicit such information, and discourage candidates from volunteering personal details.
- Don't mislead the candidate about the nature of the job by embellishing the duties or level of responsibility
- Do promote the positive aspects of the job, working for the university, and for the state
- Steer conversations toward job-related information that can help you understand the candidate's knowledge, experience and abilities

# REFERENCE CHECKING



- Do reference checking BEFORE the offer is made
- Be prepared with questions prior to calling
- Call the references provided by the candidate– current or prior supervisors are the best resources
- Take Notes – Document the name, how they know the applicant, questions asked and their responses
- Ask questions that will confirm the candidate gave accurate information in the search process

# SELECTION PROCESS



- GOAL – Hire the most qualified and best candidate for the job
- Search committees provide recommendations – the FINAL decision is left to the hiring manager
- Make sure you know your institution’s process for approval to make an offer and establishing the salary offered
- ONLY the hiring manager or a designated individual will contact the candidate and negotiate the offer.
- MOST job offers are contingent upon successful background check – it is important to note this
- HR will provide guidance or assistance in offer letters, onboarding materials, etc...
- **Again – Don’t be afraid to fail a search instead of make a bad hire.**



# FINALIZING THE PROCESS

- Contact human resources to identify the process to notify candidates that were interviewed but not selected
- The Applicant Tracking System (ATS) will notify all candidates once a position is filled

## Background Checks

- HR handles the background check
- Results are reviewed by HR staff
- Details will only be revealed to the supervisor if HR determines there may be a job-related concern
- The supervisor, HR, VP and/or President will make a determination on how to proceed if a job-related concern is identified



# DOCUMENTATION

## **Candidate's status in YourFuture**

- The following is automatically stored in the YourFuture system:
  - Recruitment timeframes
  - Hiring approval, date and salary
  - Application materials and applicant status'
  - EEO Review – campus specific process

## **Department should maintain records of searches**

### Search committee members and charge

- Screening criteria and/or rubrics
- Interview questions & notes
- Reference check questions & responses
- Advertisements
- Copies of correspondence sent to applicants

\*Some of these documents may be attached electronically into YourFuture, the hiring manager and/or search chair should get direction from human resources.