PROGRAM TO PROGRAM ARTICULATION AGREEMENT

Agreement with Respect to Applying the
FINANCIAL SERVICES—BUSINESS ACCOUNTING OPTION
Associate of Applied Sciences Degree Program
Towards the
ACCOUNTING MAJOR
Bachelor of Science Degree Program

Between
LAKE AREA TECHNICAL INSTITUTE
and
NORTHERN STATE UNIVERSITY

I. Parties

The parties to this agreement are Lake Area Technical Institute (LATI) and Northern State University (NSU).

II. Purpose

The purpose of this agreement is to:

A. have a signed articulation agreement that addresses the varying needs of students and complementary nature of the institutions’ programs;
B. provide increased educational opportunities for students from South Dakota and the region;
C. extend and clarify educational opportunities for students;
D. provide LATI students who have completed the A.A.S. degree in Financial Services—Business Accounting Option an opportunity to earn a Bachelor of Science degree with a major in Accounting.

III. Academic Program

A. Upon successful completion of the major requirements specified in III.B below, NSU will accept seventeen (17) technical course credits from the A.A.S. degree in Financial Services—Business Accounting Option for students majoring in Accounting. Students must successfully complete the A.A.S. degree in Financial Services—Business Accounting Option from LATI prior to transferring to NSU for the technical course credits to be accepted. General Education coursework is in addition to the seventeen (17) technical course credits. Students must meet all Board of Regents policies and university graduation requirements in order to receive a degree.
B. Requirements to be completed at NSU to earn a Bachelor of Science degree with a major in Accounting are outlined below.

**Major requirements: 22 credits**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BADM 220</td>
<td>Business Statistics</td>
<td>3</td>
</tr>
<tr>
<td>BADM 310</td>
<td>Business Finance</td>
<td>3</td>
</tr>
<tr>
<td>BADM 350</td>
<td>Legal Environment of Business</td>
<td>3</td>
</tr>
<tr>
<td>BADM 360</td>
<td>Organization and Management</td>
<td>3</td>
</tr>
<tr>
<td>BADM 370</td>
<td>Marketing</td>
<td>3</td>
</tr>
<tr>
<td>BADM 457</td>
<td>Business Ethics</td>
<td>3</td>
</tr>
<tr>
<td>BADM 482</td>
<td>Business Policy &amp; Strategy</td>
<td>3</td>
</tr>
<tr>
<td>BADM 484</td>
<td>Career Placement Procedures</td>
<td>1</td>
</tr>
</tbody>
</table>

**Accounting: 27 credits**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 310</td>
<td>Intermediate Accounting I</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 311</td>
<td>Intermediate Accounting II</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 320</td>
<td>Cost Accounting</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 430</td>
<td>Income Tax Accounting</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>Choose one of the following (3 credits)</td>
<td></td>
</tr>
<tr>
<td>ACCT 431</td>
<td>Advanced Income Tax</td>
<td></td>
</tr>
<tr>
<td>ACCT 440</td>
<td>Accounting Theory</td>
<td></td>
</tr>
<tr>
<td>ACCT 450</td>
<td>Auditing</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 470</td>
<td>Non-Profit Accounting</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 480</td>
<td>Advanced Accounting</td>
<td>3</td>
</tr>
<tr>
<td>BAD 351</td>
<td>Business Law</td>
<td>3</td>
</tr>
</tbody>
</table>

**Required Support Courses: 21 credits**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 210</td>
<td>Principles of Accounting I *</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 211</td>
<td>Principles of Accounting II*</td>
<td>3</td>
</tr>
<tr>
<td>ECON 202</td>
<td>Principles of Macroeconomics**</td>
<td>3</td>
</tr>
<tr>
<td>MIS 205</td>
<td>Advanced Computer Applications</td>
<td>3</td>
</tr>
<tr>
<td>MIS 325</td>
<td>Management Information Systems</td>
<td>3</td>
</tr>
<tr>
<td>OED 244</td>
<td>Business Communications</td>
<td>3</td>
</tr>
</tbody>
</table>

**ELECTIVE: Choose one of the following (3 credits)**

a) ECON 301 Intermediate Microeconomics  
b) ECON 302 Intermediate Macroeconomics  
c) ECON 304 Managerial Economics  
d) ECON 441 International Trade

*Students may validate courses by taking a CLEP examination and achieving the minimum scores designated by the BOR CLEP policy.  
**Students may take ECON 202 at LATI.

**General Education/Institutional Graduation Requirement Courses: 41 credits**

1. Must include ECON 201 Principles of Microeconomics (3 credits)  
2. The remaining 38 credits must meet System General Education requirements, Institutional Graduation Requirements and be selected from the approved list of courses
specified in BOR policy 2:7. To fulfill the System General Education Requirements, all students must pass the System Information Literacy Examination. LATI graduates must take the examination the first semester of enrollment at the university.

General Electives: 0 credits

Total number of credits at NSU: 111
Transfer credits from LATI: 17*
Total credits required: 128
*Transferable general education course credits can be completed at LATI.

Additional requirements:
1. Students transferring from LATI must have a cumulative GPA of “C” (2.0 on a 4.0 scale) and no course grade below a “C” (2.0 on a 4.0 scale).
2. In accordance with BOR policy 2:28, students must demonstrate satisfactory performance in writing, mathematics, reading and science reasoning as evidenced by receiving a passing score on all sections of the Collegiate Assessment of Academic Proficiency (CAAP) exam. In accordance with the Regental policy, students must sit for the exam during the semester in which they have completed 48 passed credit hours and must have completed a specified 18 credit hours of general education courses. To meet these requirements, the LATI graduates must enroll in and pass the specified 18 credit hours of general education courses during the first two semesters of attendance at NSU.

IV. Obligations

Both parties agree to confer with each other on a yearly basis regarding changes in curricula involved in this articulation agreement.

V. Modification

This agreement may be modified from time to time by the South Dakota Board of Regents and Lake Area Technical Institute with approval by the South Dakota Board of Education. Modifications may not diminish the entitlements enjoyed by students who have already attended classes delivered under the terms of earlier versions of the agreement, except in rare instances in which retroactive implementation of modifications may be required to comply with accreditation standards or to conform to professional licensure requirements.

VI. Incorporation of terms in master agreement.

The parties have entered into the present agreement pursuant to the agreement of December 14, 2004, between the South Dakota Board of Education on behalf of
Lake Area Technical Institute and the South Dakota Board of Regents on behalf of Black Hills State University, Dakota State University, Northern State University, the South Dakota School of Mines and Technology, South Dakota State University and the University of South Dakota. This agreement shall be subject to all terms and conditions stated in the December 14, 2004 agreement.

VII. Effective Date of Agreement: Start Date of the Fall 2005 Term at LATI and NSU. The agreement applies to students who graduated from LATI in 2000 and subsequent years.

VIII. Acceptance of Agreement:

For Northern State University:

Mr. Paul Everson
Coordinator, Department of Accounting

Dr. Doug Ohmer
Interim Dean, School of Business

Dr. Clyde Arnold
Interim Provost/Vice President for Academic Affairs

Dr. Patrick Schlosser
President, Northern State University

Dr. Robert T. Tad Perry
Executive Director, South Dakota Board of Regents

Mr. Harvey Jewett
President, South Dakota Board of Regents

For Lake Area Technical Institute:

Mr. Al Raeder
Chair, Lake Area Technical Institute
Dr. Gary Williams  Date: 9-16-05
Director, Lake Area Technical Institute

Dr. Bob Mayer  Date: 9-16-05
Superintendent, Watertown Public School District

Dr. Rick Mélmer  Date: 9/22/05
Secretary, South Dakota Department of Education

Mrs. Glenna Foubertg  Date: 9/28/05
President, South Dakota Board of Education