Institutional representatives should provide direct links to PDF documents for each of the curriculum requests represented below. All requests should be posted on the campus Curriculum and Instruction website one week prior to the Academic Affairs Council meeting where the curriculum request is being considered.

| New Unique Course |  |
|-------------------|------------------|------------------|
| Prefix & Number   | Course Title     | Approval        |
| BADM 501          | Business Essentials I | RH              |
| BADM 502          | Business Essentials II | RH             |
| KSM 210           | Resistance Training Basics | RH            |

Courses referenced above for approval have been reviewed by the Academic Affairs Council and the System Vice President for Academic Affairs and may be advanced forward for entry in the student information system. For those courses listed above that did not receive approval, additional clarification or justification will be necessary and should be re-routed through the curriculum review process on a separate “Institutional Curriculum Requests” form once all issues have been resolved.

Signature: System Vice President for Academic Affairs  
11/8/2021
Section 1. Course Title and Description

<table>
<thead>
<tr>
<th>Prefix &amp; No.</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BADM 501</td>
<td>Business Essentials I</td>
<td>3</td>
</tr>
</tbody>
</table>

Course Description

The course provides a background in business essentials such as economics, operations management, statistics, and calculus.

Pre-requisites or Co-requisites N/A
Registration Restrictions N/A

Section 2. Review of Course

2.1. Will this be a unique or common course (place an “X” in the appropriate box)?

☒ Unique Course

If the request is for a unique course, institutions must review the common course catalog in the system course database to determine if a comparable common course already exists. List the two closest course matches in the common course catalog and provide a brief narrative explaining why the proposed course differs from those listed. If a search of the common course catalog determines an existing common course exists, complete the Authority to Offer an Existing Course Form. Courses requested without an attempt to find comparable courses will not be reviewed.

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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>BADM 520</td>
<td>Foundations of Calc/Stat</td>
<td>3</td>
</tr>
<tr>
<td>ECON 580</td>
<td>Foundations of Economics</td>
<td>3</td>
</tr>
</tbody>
</table>

Provide explanation of differences between proposed course and existing system catalog courses below:

The new course covers the elements of the other two courses that are needed to be successful in the MBA program. The course content is not all calc/stats or all econ. Some finance, production, and operations management topics are included.

Section 3. Other Course Information

3.1. Are there instructional staffing impacts?

☒ No. Schedule Management, explain below:
Instructor of new course was previously teaching ECON 580.

3.2. Existing program(s) in which course will be offered (i.e., any current or pending majors, minors, certificates, etc.):
MBA
MBA-Business Analytics
3.3. Proposed instructional method by university *(as defined by AAC Guideline 5.4)*:
If requesting an instructional method that is exempt from the Section Size Guidelines, please provide a brief description of how the course is appropriate for the instructional method, as defined in AAC Guidelines.
R-Lecture

3.4. Proposed delivery method by university *(as defined by AAC Guideline 5.5)*:
U15 and U18-Internet Synchronous and Asynchronous

3.5. Term change will be effective: Summer 2022

3.6. Can students repeat the course for additional credit?
☐ Yes, total credit limit: _________ ☒ No

3.7. Will grade for this course be limited to S/U (pass/fail)?
☐ Yes ☒ No

3.8. Will section enrollment be capped?
☒ Yes, max per section: 45 ☐ No

3.9. Will this course equate (i.e., be considered the same course for degree completion) with any other unique or common courses in the common course system database?
☐ Yes ☒ No

3.10. Is this prefix approved for your university?
☒ Yes ☐ No

**Section 4. Department and Course Codes (Completed by University Academic Affairs)**

4.1. University Department: UEDS

4.2. Banner Department Code: UEDS

4.3. Proposed **CIP Code**: 52.0101

*Is this a new CIP code for the university?* ☐ Yes ☐ No
Section 1. Course Title and Description

<table>
<thead>
<tr>
<th>Prefix &amp; No.</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BADM 502</td>
<td>Business Essentials I</td>
<td>3</td>
</tr>
<tr>
<td>BADM 502</td>
<td>Business Essentials II</td>
<td>3</td>
</tr>
</tbody>
</table>

Course Description

The course provides a background in business essentials such as accounting, finance, statistics, calculus, and economics.

Pre-requisites or Co-requisites N/A

Registration Restrictions N/A

Section 2. Review of Course

2.1. Will this be a unique or common course (place an “X” in the appropriate box)?

☒ Unique Course

If the request is for a unique course, institutions must review the common course catalog in the system course database to determine if a comparable common course already exists. List the two closest course matches in the common course catalog and provide a brief narrative explaining why the proposed course differs from those listed. If a search of the common course catalog determines an existing common course exists, complete the Authority to Offer an Existing Course Form. Courses requested without an attempt to find comparable courses will not be reviewed.

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<tr>
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<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 520</td>
<td>Foundations of Accounting</td>
<td>3</td>
</tr>
<tr>
<td>BADM 505</td>
<td>Foundations of Finance</td>
<td>3</td>
</tr>
</tbody>
</table>

Provide explanation of differences between proposed course and existing system catalog courses below:

The new course covers the elements of the other two courses that are needed to be successful in the MBA program. The course content is not all accounting or all finance. Some statistics, calculus, and economics are also included.

Section 3. Other Course Information

3.1. Are there instructional staffing impacts?

☒ No. Schedule Management, explain below:

Instructor of ACCT 520 and BADM 505 will be teaching the new course.
3.2. Existing program(s) in which course will be offered (i.e., any current or pending majors, minors, certificates, etc.):
MBA
MBA-Business Analytics
MBA-Health Services Administration
MBA-Marketing
MBA-Finance
MBA-Operations and Supply Chain Management

3.3. Proposed instructional method by university (as defined by AAC Guideline 5.4):
If requesting an instructional method that is exempt from the Section Size Guidelines, please provide a brief description of how the course is appropriate for the instructional method, as defined in AAC Guidelines.
R-Lecture

3.4. Proposed delivery method by university (as defined by AAC Guideline 5.5):
U15 and U18-Internet Synchronous and Asynchronous

3.5. Term change will be effective: Summer 2022

3.6. Can students repeat the course for additional credit?
☐ Yes, total credit limit: __________ ☒ No

3.7. Will grade for this course be limited to S/U (pass/fail)?
☐ Yes ☒ No

3.8. Will section enrollment be capped?
☒ Yes, max per section: 45 ☐ No

3.9. Will this course equate (i.e., be considered the same course for degree completion) with any other unique or common courses in the common course system database?
☐ Yes ☒ No

3.10. Is this prefix approved for your university?
☒ Yes ☐ No

Section 4. Department and Course Codes (Completed by University Academic Affairs)
4.1. University Department: UACF
4.2. Banner Department Code: UACF
4.3. Proposed CIP Code: 52.0101

Is this a new CIP code for the university? ☐ Yes ☐ No
Section 1. Course Title and Description

<table>
<thead>
<tr>
<th>Prefix &amp; No.</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>KSM 210</td>
<td>Resistance Training Basics</td>
<td>2</td>
</tr>
</tbody>
</table>

Course Description
This applied course is a hands-on experience for future strength and conditioning, sports performance, and personal training practitioners. Students will learn how to perform fundamental bodyweight, dumbbell, and barbell exercises. Recognition of basic programming methods will also be covered.

Pre-requisites or Co-requisites N/A
Registration Restrictions N/A

Section 2. Review of Course

2.1. Will this be a unique or common course (place an “X” in the appropriate box)?

☒ Unique Course
If the request is for a unique course, institutions must review the common course catalog in the system course database to determine if a comparable common course already exists. List the two closest course matches in the common course catalog and provide a brief narrative explaining why the proposed course differs from those listed. If a search of the common course catalog determines an existing common course exists, complete the Authority to Offer an Existing Course Form. Courses requested without an attempt to find comparable courses will not be reviewed.

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<th>Prefix &amp; No.</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>EXS 367</td>
<td>Health and Human Performance</td>
<td>3</td>
</tr>
<tr>
<td>KSM/EXS 482</td>
<td>Theory of Strength &amp; Conditioning</td>
<td>3</td>
</tr>
</tbody>
</table>

Provide explanation of differences between proposed course and existing system catalog courses below:
The proposed course is an entry-level hands-on class in which the students are actively participating in resistance training exercise. Unlike EXS 367 and KSM/EXS 482 this does not involve program design or application of exercise physiology principles. EXS 367 and KSM/EXS 482 also require the pre-requisite of KSM/EXS 350. This class will not have any pre-requisite courses.

Section 3. Other Course Information

3.1. Are there instructional staffing impacts?

☒ No. Schedule Management, explain below: Will be taught by an adjunct

3.2. Existing program(s) in which course will be offered (i.e., any current or pending majors, minors, certificates, etc.): Kinesiology & Sport Management
3.3. Proposed instructional method by university (as defined by AAC Guideline 5.4):
If requesting an instructional method that is exempt from the Section Size Guidelines, please provide a brief description of how the course is appropriate for the instructional method, as defined in AAC Guidelines. P-Physical Education Activity

3.4. Proposed delivery method by university (as defined by AAC Guideline 5.5): U01-Face to face

3.5. Term change will be effective: Spring 2022

3.6. Can students repeat the course for additional credit?
☐ Yes, total credit limit: __________ ☒ No

3.7. Will grade for this course be limited to S/U (pass/fail)?
☐ Yes ☒ No

3.8. Will section enrollment be capped?
☒ Yes, max per section: 24 ☐ No

3.9. Will this course equate (i.e., be considered the same course for degree completion) with any other unique or common courses in the common course system database?
☐ Yes ☒ No

3.10. Is this prefix approved for your university?
☒ Yes ☐ No

Section 4. Department and Course Codes (Completed by University Academic Affairs)
4.1. University Department Code: UKSM
4.2. Banner Department Code: UKSM
4.3. Proposed CIP Code: 31.0101

Is this a new CIP code for the university?
☐ Yes ☒ No