

**ACADEMIC AFFAIRS COUNCIL**

**AGENDA ITEM: 3.B.1**

**DATE: July 26, 2010**

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**SUBJECT: Course Modifications - DSU**

Dakota State University has submitted the following course requests. After approval the requests will move forward to the Executive Director and be reported on the Interim Actions report for the August BOR meeting.

*New Course Requests*

- INFS 756 Cloud Computing and Network Security
- ACCT 610 Foundations of Accounting & Business Law
- ACCT 725 Accounting for Managers
- BADM 608 Applied Statistics (cross-listed with INFS 608)
- BADM 660 Foundations of Business Practice
- BADM 712 Advanced Business Finance
- BADM 729 Business Analysis for Managerial Decisions
- BADM 750 Legal and Ethical Environment of Business
- BADM 755 Organizational Behavior & the Human Resources Mgmt Process
- BADM 765 Management and Leadership
- BADM 768 International Management
- BADM 775 Strategic Marketing
- BADM 782 Strategic Management & Decision Making
- BADM 790 Seminar
- BADM 792 Topics
- ECON 730 Economics for Decision Making
- INFS 701 Information Systems (cross-listed with INFS 601)
- INFS 705 Information Systems Programming (cross-listed with INFS 605)

*Authority to Offer an Existing Common Course*

- BADM 789 Program Sustaining
- BADM 791 Independent Study
- EDFN 395 Practicum
- SEED 495 Practicum

*Revised Course Request: Common Course*

- BIOL 325 Physiology (Current: BIOL 323 ~ Proposed: BIOL 323 or BIOL 221)
- MATH 123 Calculus I (Current: MATH 102 ~ Proposed: MATH 102 or MATH 115)

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**RECOMMENDED ACTION**

**approval.**

# SOUTH DAKOTA BOARD OF REGENTS

## New Course Request

<u>DSU</u>	<u>BIS</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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### **Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the course and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
INFS 756	Cloud Computing and Network Services	3
<p>This course will introduce the use of virtual systems and servers to study a new delivery paradigm for the delivery of information technology services. A thorough examination of virtualization technologies will provide students with the foundation to plan, manage, and configure business application models. These network services will be configured on university servers and provide hands-on experiences. Prerequisite: INFS 750</p>		

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### **Section 2. Review of Course**

After reviewing the common and unique course lists (select the appropriate option below):

X This course does not currently exist and therefore will be unique. (Go to Section 3.)

       This course currently exists as a: (Complete below, then go to Section 3.)  
           unique course                                 common course

Indicate university (s) currently offering this course:

       BHSU          DSU          NSU          SDSMT          SDSU          USD

Summarize your discussion with this university (s) to determine if your proposed course will be unique        or a common        course offered by all involved universities:

If common, indicate the universities that will offer this course as a common course. If a university's unique course is being replaced by this common course, their course type will be changed from unique (UNQ) to common (COM), and your university's location and department will be added to this common course. Any changes approved with this request will be made to the common course.  
       BHSU          DSU          NSU          SDSMT          SDSU          USD

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### **Section 3. Other Course Information**

1. Are there instructional staffing impacts?  
 \_\_\_\_\_ No. Replacement of \_\_\_\_\_ which is  
 \_\_\_\_\_ (prefix, number, name of course, credits)  
 being deleted. Effective date of deletion: \_\_\_\_\_
- X \_\_\_\_\_ No, schedule management. Explain: course will be included in the rotation.  
 \_\_\_\_\_ Yes. Specify: \_\_\_\_\_
2. Existing program in which course will be offered: MSIS
3. Proposed instructional method by this university: R – Lecture  
 (may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )  
 Provide a brief justification: This instructional methodology is common to other MSIA courses.
4. Proposed primary delivery method by this university: 001: Face to Face  
 (may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )
5. Term in which change will be effective: Fall 2010
6. Can this course be repeated for additional credit?  
 \_\_\_\_\_ Yes, total credit limit: \_\_\_\_\_ X \_\_\_\_\_ No.
7. Will the grade for this course be limited to S/U (pass/fail)? Yes \_\_\_\_\_ X \_\_\_\_\_ No \_\_\_\_\_
8. Will section enrollments be capped?  
 \_\_\_\_\_ Yes, maximum per section X \_\_\_\_\_ No
9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database? \_\_\_\_\_ x \_\_\_\_\_ No  
 Yes \_\_\_\_\_  
 If yes, indicate the course(s) to which it will be equated.
10. Is this prefix already approved for your university? X Yes \_\_\_\_\_ No  
 If no, provide a brief justification: \_\_\_\_\_

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**Section 4. To be completed by Academic Affairs**

1. University department code: DCSC
2. Proposed CIP code: 110401  
 Is this a new CIP code for this university? \_\_\_\_\_ Yes X \_\_\_\_\_ No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>ACCT 610</b>	<b>Foundations of Accounting and Business Law</b>	<b>3</b>

Course Description: Introduction to the fundamental principles of financial accounting and business law. Emphasis is placed on preparation and analyzing the four basic financial statements, applying the basic accounting principles to accounts receivable, fixed assets, depreciation, inventory valuation, internal control, liabilities, and equity. Business Law topics include the US legal system, torts, and contracts.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

X  This course will be a unique course. (Go to Section 3.)

   This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

   BHSU       DSU       NSU       SDSMT       SDSU       USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

   No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

X  No, schedule management. Explain:

   Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
\_\_\_\_\_ Yes, total credit limit: \_\_\_\_\_ X No.

7. Will the grade for this course be limited to S/U (pass/fail)?  
\_\_\_\_\_ Yes X No

8. Will section enrollments be capped?  
\_\_\_\_\_ Yes, maximum per section \_\_\_\_\_ X No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?  
\_\_\_\_\_ Yes X No

If yes, indicate the course(s) to which it will be equated.  
\_\_\_\_\_

10. Is this prefix already approved for your university? X Yes \_\_\_\_\_ No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520301

Is this a new CIP code for this university? \_\_\_\_\_ Yes X No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

<u>Prefix &amp; No.</u>	<u>Course Title</u>	<u>Credits</u>
<b>ACCT 725</b>	<b>Accounting for Managers</b>	<b>3</b>

Course Description: This course is designed to provide an understanding of the accounting concepts, techniques, computer applications, and issues in costing and accounting measurement for management planning, decision-making and control. Prerequisite: ACCT 211 or ACCT 610.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU    DSU    NSU    SDSMT    SDSU    USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain:

Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?

           Yes, total credit limit:              X              No.

7. Will the grade for this course be limited to S/U (pass/fail)?            Yes              X              No

8. Will section enrollments be capped?

           Yes, maximum per section              X              No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?              X              No

           Yes           

10. Is this prefix already approved for your university?   X   Yes            No

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#### **Section 4. To be completed by Academic Affairs**

1. University department code:   DBUS  

2. Proposed CIP code:   520301  

Is this a new CIP code for this university?            Yes   X              No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

<u>Prefix &amp; No.</u>	<u>Course Title</u>	<u>Credits</u>
<b>BADM 608</b>	<b>Applied Statistics</b>	<b>3</b>

Course Description: This course presents an overview of statistical concepts and techniques and incorporates significant information technology integration. Statistical techniques covered in this class would include sampling, sampling distributions, interval estimation, hypothesis testing, inference procedures for population characteristics, and linear regression. Utilization of statistical software is incorporated. Technology integration includes some or all of the following: The use of Internet-based resources to supply data for analysis and information on current issues relevant to the course; the use of simulations, games, and computer applications to reinforce statistical concepts, and the introduction of software tools that enhance the summary and presentation of statistical data and analysis in a professional setting.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU     DSU     NSU     SDSMT     SDSU     USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No.      Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_



X   No, schedule management. Explain: The course will be cross-listed with INFS 608.

       Yes. Specify:

2. Existing program in which course will be offered:   Master of Business Administration  

3. Proposed instructional method:   Lecture    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery:   Face to Face    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective:   Fall 2010  

6. Can this course be repeated for additional credit?

       Yes, total credit limit:          X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?        Yes   X          No

8. Will section enrollments be capped?

       Yes, maximum per section          X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?        X        No

       Yes       

If yes, indicate the course(s) to which it will be equated.

  INFS 608  

10. Is this prefix already approved for your university?   X   Yes        No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code:   DBUS  

2. Proposed CIP code:   520201  

Is this a new CIP code for this university?        Yes   X   No

**SOUTH DAKOTA BOARD OF REGENTS  
New Course Request**

DSU                      Business & Info Systems                      \_\_\_\_\_                      \_\_\_\_\_  
Institution              Division/Department                      Institutional Approval Signature                      Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 660</b>	<b>Foundations of Business Practice.</b>	<b>3</b>
Course Description: Provides conceptual background and fundamental knowledge about Management and Marketing to graduate students as preparation to take core courses in the MBA program.		

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU     DSU     NSU     SDSMT     SDSU     USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

\_\_\_\_\_ No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain:

\_\_\_\_\_ Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
\_\_\_\_\_ Yes, total credit limit: \_\_\_\_\_ X \_\_\_\_\_ No.

7. Will the grade for this course be limited to S/U (pass/fail)?  
\_\_\_\_\_ Yes \_\_\_\_\_ X \_\_\_\_\_ No

8. Will section enrollments be capped?  
\_\_\_\_\_ Yes, maximum per section \_\_\_\_\_ X \_\_\_\_\_ No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?  
\_\_\_\_\_ Yes \_\_\_\_\_ X \_\_\_\_\_ No

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university? X Yes \_\_\_\_\_ No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university? \_\_\_\_\_ Yes \_\_\_\_\_ X \_\_\_\_\_ No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

---

**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

<u>Prefix &amp; No.</u>	<u>Course Title</u>	<u>Credits</u>
<b>BADM 712</b>	<b>Advanced Business Finance</b>	<b>3</b>

Course Description: This course emphasizes the application of financial theory and concepts to the development of effective financial strategies for maximization of the firm value and shareholder wealth. Topics include capital budgeting, cash flow analysis, capital structure, cost of capital, working capital management, and security valuation, as well as effective spreadsheet analyses. Prerequisite: BADM 310 or BADM 610.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

X  This course will be a unique course. (Go to Section 3.)

    This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

    BHSU      DSU      NSU      SDSMT      SDSU      USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

    No. Replacement of      which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion:    

X  No, schedule management. Explain

    Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
\_\_\_\_\_ Yes, total credit limit: \_\_\_\_\_ X \_\_\_\_\_ No.

7. Will the grade for this course be limited to S/U (pass/fail)?  
\_\_\_\_\_ Yes \_\_\_\_\_ X \_\_\_\_\_ No

8. Will section enrollments be capped?  
\_\_\_\_\_ Yes, maximum per section \_\_\_\_\_ X \_\_\_\_\_ No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?  
\_\_\_\_\_ Yes \_\_\_\_\_ X \_\_\_\_\_ No

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university? \_\_\_\_\_ X \_\_\_\_\_ Yes \_\_\_\_\_ No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBSU

2. Proposed CIP code: 520201

Is this a new CIP code for this university? \_\_\_\_\_ Yes \_\_\_\_\_ No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u> Institution	<u>Business &amp; Info Systems</u> Division/Department	_____ Institutional Approval Signature	_____ Date
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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 729</b>	<b>Business Analysis for Managerial Decisions.</b>	<b>3</b>
Course Description: Managerial decision making for contemporary problems encountered by the business professional, including forecasting, decision analysis, linear programming, transportation models, project scheduling, inventory, and waiting line models; basic understanding and evaluation of operations research techniques, use of available computer routines and interpretation of results. Prerequisite: BADM 220 or BADM 608.		

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU    DSU    NSU    SDSMT    SDSU    USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain: Scheduling of undergraduate courses allows for teaching of the course in the fall.

Yes. Specify: \_\_\_\_\_

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
         Yes, total credit limit:          X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes          X          No

8. Will section enrollments be capped?          Yes, maximum per section          X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?          Yes          X          No

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?          X          Yes                   No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201  
Is this a new CIP code for this university?          Yes          X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u> Institution	<u>Business &amp; Info Systems</u> Division/Department		
		Institutional Approval Signature	Date

---

**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 750</b>	<b>Legal and Ethical Environment of Business.</b>	<b>3</b>
Course Description: Essential legal and ethical foundation for business managers. Emphasizes effective strategies for managers to prevent and resolve legal disputes against companies. Topics include business ethics, the U.S. legal system, international law, legal issues related to the corporate form of doing business, forming and enforcing contracts, minimizing tort liability, managing debtor-creditor relations and retaining and managing company employees. Legal databases will be utilized. Prerequisites: BADM 350 or ACCT 610		

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU     DSU     NSU     SDSMT     SDSU     USD

---

**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain:

Yes. Specify:



2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?

         Yes, total credit limit:                   X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes          X          No

8. Will section enrollments be capped?

         Yes, maximum per section                   X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?                   X          No

         **Yes**         

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?          X          Yes                   No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university?          Yes          X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u> Institution	<u>Business &amp; Info Systems</u> Division/Department	_____ Institutional Approval Signature	_____ Date
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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 755</b>	<b>Organizational Behavior and the Human Resources Management Process</b>	<b>3</b>

Course Description: This course provides practical application of organizational behavior concepts and addresses how they affect employee motivation, group dynamics, communication, coordination, change, and adaptation within an organization. It integrates psychological and sociological concepts with the human resource management process. Prerequisites: BADM 360 or BADM 660.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU    DSU    NSU    SDSMT    SDSU    USD

---

**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain:

Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
         Yes, total credit limit:          X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes X          No

8. Will section enrollments be capped?  
         Yes, maximum per section          X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?          Yes X          No

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university? X Yes          No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university?          Yes X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 765</b>	<b>Management and Leadership</b>	<b>3</b>

Course Description: This course is a study of general management, including the planning, directing, controlling, and coordinating of activities involved in operating a business, government, or not-for-profit organization, with special emphasis on leadership. Prerequisites: BADM 360 or BADM 660

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

X  This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU     DSU     NSU     SDSMT     SDSU     USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

X  No, schedule management. Explain:

Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?

         Yes, total credit limit:                   X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes          X          No

8. Will section enrollments be capped?

         Yes, maximum per section                   X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?                   X          No

         **Yes**         

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?          X          Yes                   No

If no, provide a brief justification:

---

#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university?          Yes          X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

<u>Prefix &amp; No.</u>	<u>Course Title</u>	<u>Credits</u>
<b>BADM 768</b>	<b>International Management</b>	<b>3</b>

Course Description: This course focuses on the management policies and actions required in an internationally-oriented firm, with special emphasis on cultural, legal, and political factors that influence business operation in foreign countries. Prerequisites: BADM 360 or BADM 660

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

X  This course will be a unique course. (Go to Section 3.)

     This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

     BHSU       DSU       NSU       SDSMT       SDSU       USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

     No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

X  No, schedule management. Explain:

     Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?

\_\_\_\_\_ Yes, total credit limit: \_\_\_\_\_ X \_\_\_\_\_ No.

7. Will the grade for this course be limited to S/U (pass/fail)? \_\_\_\_\_ Yes X \_\_\_\_\_ No

8. Will section enrollments be capped?

\_\_\_\_\_ Yes, maximum per section \_\_\_\_\_ X \_\_\_\_\_ No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database? \_\_\_\_\_ X \_\_\_\_\_ No

\_\_\_\_\_ **Yes** \_\_\_\_\_

If yes, indicate the course(s) to which it will be equated. \_\_\_\_\_

10. Is this prefix already approved for your university? X Yes \_\_\_\_\_ No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university? \_\_\_\_\_ Yes X \_\_\_\_\_ No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u> Institution	<u>Business &amp; Info Systems</u> Division/Department		
		Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 775</b>	<b>Strategic Marketing.</b>	<b>3</b>
Course Description: This course focuses on two strategic aspects of technology and marketing: the application of technology on marketing activities and the strategies associated with the marketing of technology products. Segmentation, positioning and marketing mix issues within a global technology environment will be emphasized as a part of the strategic marketing planning process. Prerequisites: BADM 370 or BADM 660.		

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU    DSU    NSU    SDSMT    SDSU    USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain:

Yes. Specify:



2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?

         Yes, total credit limit:                   X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes          X          No

8. Will section enrollments be capped?

         Yes, maximum per section                   X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?                   X          No

         Yes         

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?          X          Yes                   No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university?          Yes          X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

<u>Prefix &amp; No.</u>	<u>Course Title</u>	<u>Credits</u>
<b>BADM 782</b>	<b>Strategic Management and Decision Making</b>	<b>3</b>

Course Description: This course is a study of organization-wide management and long-range decision making. It is a capstone course and assumes prior completion of the majority of the DSU MBA curriculum. Finance, Marketing, Accounting, MIS, Economics, and Management knowledge learned in other MBA courses is used in student preparation of a semester-long project focused on current strategy topics and issues. Prerequisites: Last term of program.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

X  This course will be a unique course. (Go to Section 3.)

   This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

   BHSU     DSU     NSU     SDSMT     SDSU     USD

---

**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

   No. Replacement of     which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion:   

X  No, schedule management. Explain:

   Yes. Specify:

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
         Yes, total credit limit:          X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes X          No

8. Will section enrollments be capped?  
         Yes, maximum per section          X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?          Yes X          No

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university? X Yes          No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code: DBUS

2. Proposed CIP code: 520201

Is this a new CIP code for this university?          Yes X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

DSU                      Business & Info Systems                      \_\_\_\_\_                      \_\_\_\_\_  
Institution              Division/Department                      Institutional Approval Signature                      Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 790</b>	<b>Seminar</b>	<b>1-3</b>

Course Description: A highly focused, and topical course. The format includes student presentations and discussions of reports based on literature, practices, problems, and research. Seminars may be conducted over electronic media such as internet and are at the upper division or graduate levels. Enrollment is generally limited to fewer than 20 students.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

\_\_\_\_\_ This course will be a unique course. (Go to Section 3.)

X This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

\_\_\_\_\_ BHSU    X    DSU    \_\_\_\_\_ NSU    \_\_\_\_\_ SDSMT    \_\_\_\_\_ SDSU    \_\_\_\_\_ USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

\_\_\_\_\_ No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

X   No, schedule management. Explain:

           Yes. Specify:

2. Existing program in which course will be offered:   Master of Business Administration  

3. Proposed instructional method:   Lecture    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery:   Face to Face    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective:   Fall 2010  

6. Can this course be repeated for additional credit?

  X   Yes, total credit limit:                       No.

7. Will the grade for this course be limited to S/U (pass/fail)?            Yes   X   No           

8. Will section enrollments be capped?

           Yes, maximum per section              X   No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?            Yes   X   No           

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?   X   Yes            No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code:   DBUS  

2. Proposed CIP code:   520201  

Is this a new CIP code for this university?            Yes   X   No

**SOUTH DAKOTA BOARD OF REGENTS  
New Course Request**

DSU                      Business & Info Systems                      \_\_\_\_\_                      \_\_\_\_\_  
Institution              Division/Department                      Institutional Approval Signature                      Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>BADM 792</b>	<b>Topics</b>	<b>1-3</b>

Course Description: Includes current topics, advanced topics and special topics. A course devoted to a particular issue in a specified field. Course content is not wholly included in the regular curriculum. Guest artists or experts may serve as instructors. Enrollments are usually of 10 or fewer students with significant one-on-one student/teacher involvement.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

\_\_\_\_\_ This course will be a unique course. (Go to Section 3.)

X This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

\_\_\_\_\_ BHSU    X DSU    \_\_\_\_\_ NSU    \_\_\_\_\_ SDSMT    \_\_\_\_\_ SDSU    \_\_\_\_\_ USD

---

**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

\_\_\_\_\_ No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

X   No, schedule management. Explain:

           Yes. Specify:

2. Existing program in which course will be offered:   Master of Business Administration  

3. Proposed instructional method:   Lecture    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery:   Face to Face    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective:   Fall 2010  

6. Can this course be repeated for additional credit?

  X   Yes, total credit limit:                       No.

7. Will the grade for this course be limited to S/U (pass/fail)?            Yes   X   No           

8. Will section enrollments be capped?

           Yes, maximum per section              X   No           

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?            Yes   X   No           

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?   X   Yes            No           

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code:   DBUS  

2. Proposed CIP code:   520201  

Is this a new CIP code for this university?            Yes   X   No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u> Institution	<u>Business &amp; Info Systems</u> Division/Department	 Institutional Approval Signature	 Date
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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>ECON 730</b>	<b>Economics for Decision Making.</b>	<b>3</b>

Course Description: This course utilizes micro- and macroeconomic theory and empirical analysis to improve business decision-making skills and incorporates significant information technology integration. Major microeconomic topics include demand analysis and estimation, cost analysis and estimation, market structures, pricing strategies, and game theory. Major macroeconomic topics include the operation of credit markets, monetary and fiscal policy, analysis and prediction of macroeconomic variables, foreign currency markets and international trade. Technology integration includes some or all of the following: The use of Internet-based resources to supply data for analysis and information on current issues relevant to the course; the use of simulations, games, and computer applications to reinforce economic concepts, and the introduction of software tools that enhance the summary and presentation of economic information in a professional setting. Prerequisites: ECON 201, BADM 310 or BADM 630.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU     DSU     NSU     SDSMT     SDSU     USD

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**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_



X   No, schedule management. Explain:

           Yes. Specify:

2. Existing program in which course will be offered:   Master of Business Administration  

3. Proposed instructional method:   Lecture    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )  
Provide a brief justification:

4. Proposed primary delivery:   Face to Face    
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective:   Fall 2010  

6. Can this course be repeated for additional credit?

           Yes, total credit limit:              X              No.

7. Will the grade for this course be limited to S/U (pass/fail)?            Yes   X              No

8. Will section enrollments be capped?

           Yes, maximum per section              X              No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?            Yes            No

If yes, indicate the course(s) to which it will be equated.

10. Is this prefix already approved for your university?   X   Yes            No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code:   DBUS  

2. Proposed CIP code:   450601  

Is this a new CIP code for this university?            Yes   X              No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

<u>Prefix &amp; No.</u>	<u>Course Title</u>	<u>Credits</u>
<b>INFS 701</b>	<b>Information Systems</b>	<b>3</b>

Course Description: Systems theory, quality, decision making, and the organizational role of information systems are introduced. Information technology including computing hardware, software and telecommunications systems are integrated into the alignment with the Enterprise's Strategy and Key Business Processes.

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU    DSU    NSU    SDSMT    SDSU    USD

---

**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain: The course will be crosslisted with INFS 601.

Yes. Specify: \_\_\_\_\_

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?

         Yes, total credit limit:                   X          No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes          X          No

8. Will section enrollments be capped?

         Yes, maximum per section                   X          No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?          X          Yes          No

If yes, indicate the course(s) to which it will be equated.

         INFS 601         

10. Is this prefix already approved for your university?          X          Yes          No

If no, provide a brief justification:

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#### **Section 4. To be completed by Academic Affairs**

1. University department code:          DCSC         

2. Proposed CIP code:          110401         

Is this a new CIP code for this university?          Yes          X          No

**SOUTH DAKOTA BOARD OF REGENTS**  
**New Course Request**

<u>DSU</u>	<u>Business &amp; Info Systems</u>		
Institution	Division/Department	Institutional Approval Signature	Date

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**Section 1. Course Title and Description**

If the course contains a lecture and laboratory component, identify both the lecture and laboratory numbers (xxx and xxxL) and credit hours associated with each. Provide the complete description as it will appear in the system common or unique database, including pre-requisites, co-requisites, and registration restrictions.

Prefix & No.	Course Title	Credits
<b>INFS 705</b>	<b>Information Systems Programming</b>	<b>3</b>
Course Description: Planning, coding, and testing computer programs such as Object Structures that can be used for business applications. Emphasis will be on Data Theory and programming event driven graphical user interfaces.		

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**Section 2. Review of Course**

Will this be a common or unique course? (select the appropriate option below)

This course will be a unique course. (Go to Section 3.)

This course will be a common course. (Complete below, then go to Section 3.)

*Indicate universities that are proposing this common course:*

BHSU     DSU     NSU     SDSMT     SDSU     USD

---

**Section 3. Other Course Information**

1. Are there instructional staffing impacts?

No. Replacement of \_\_\_\_\_ which is  
(prefix, number, name of course, credits)  
being deleted. Effective date of deletion: \_\_\_\_\_

No, schedule management. Explain: The course will be crosslisted with INFS 605.

Yes. Specify: \_\_\_\_\_

2. Existing program in which course will be offered: Master of Business Administration

3. Proposed instructional method: Lecture  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

Provide a brief justification:

4. Proposed primary delivery: Face to Face  
(may be found at <http://www.sdbor.edu/administration/academics/aac/guidelines.htm> )

5. Term in which change will be effective: Fall 2010

6. Can this course be repeated for additional credit?  
         Yes, total credit limit:            X            No.

7. Will the grade for this course be limited to S/U (pass/fail)?          Yes            X            No

8. Will section enrollments be capped?  
         Yes, maximum per section            X            No

9. Will this course be equated (i.e. considered the same course for degree completion) with any other unique or common course in the course database?            X            No  
         **Yes**         

If yes, indicate the course(s) to which it will be equated. INFS 605.

10. Is this prefix already approved for your university?            X   Yes          No

If no, provide a brief justification:

---

#### **Section 4. To be completed by Academic Affairs**

1. University department code: DCSC

2. Proposed CIP code: 110201

Is this a new CIP code for this university?          Yes            X   No

**SOUTH DAKOTA BOARD OF REGENTS**  
**Authority to Offer an Existing Common Course**

DSU	BIS		
Institution	Division/Department	Institutional Approval Signature	Date

**1. Provide the complete description as it appears in the system common course database including prerequisites.**

Prefix & No.	Course Title	Credits
BADM 789	Program Sustaining	0

**Course Description:** This is a zero credit hour schedule type used to track students who are not currently working with faculty on thesis or doctoral activities. Universities may require students to register under this schedule type to remain active degree candidates.

**2. Universities currently offering this course:**

BHSU   
  DSU   
  NSU   
  SDSMT   
  SDSU   
  USD

**3. FTE Implication**

**No.** Replacement of \_\_\_\_\_, which is being deleted  
 (prefix, number, name of course, credits)  
 (Attach deletion form). Effective Date of Deletion: Fall 2010

**No.** Schedule Management, explain: \_\_\_\_\_

**Yes.** Specify: \_\_\_\_\_

**4. Existing program in which course will be offered:** MBA

**5. CIP code for the common course** 520201

**6. Proposed Instructional Method by this university:** Thesis/Research Sustaining

**7. Proposed delivery method by this university:** 001 Face-to-face

**8. University Dept. Code** DBUS

**9. Authority to offer effective beginning in what term?** Fall 2010

**10. Section Restriction:** none

**SOUTH DAKOTA BOARD OF REGENTS**  
**Authority to Offer an Existing Common Course**

DSU                      BIS  
Institution              Division/Department              Institutional Approval Signature              Date

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**1. Provide the complete description as it appears in the system common course database including prerequisites.**

Prefix & No.	Course Title	Credits
BADM 791	Independent Study	1-4

**Course Description:** A study which include significant one-on-one student-teacher involvement. The faculty member and students negotiate the details of the study plans. Enrollments are usually 10 or fewer students. Meetings depending upon the requirements of the topic. Includes directed study, problems, readings, directed readings, special problems and special projects. Students complete individualized plans.

**2. Universities currently offering this course:**

BHSU     DSU     NSU     SDSMT     SDSU     USD

**3. FTE Implication**

**No.** Replacement of \_\_\_\_\_, which is being deleted  
(prefix, number, name of course, credits)  
(Attach deletion form). Effective Date of Deletion: Fall 2010

**No.** Schedule Management, explain: \_\_\_\_\_

**Yes.** Specify: \_\_\_\_\_

**4. Existing program in which course will be offered:** MBA

**5. CIP code for the common course** 520201

**6. Proposed Instructional Method by this university:** Independent Study

**7. Proposed delivery method by this university:** 001 Face-to-face

**8. University Dept. Code** DBUS

**9. Authority to offer effective beginning in what term?** Fall 2010

**10. Section Restriction:** none

## SOUTH DAKOTA BOARD OF REGENTS

### Revised Course Request: Common Course

This form is to be used to request a substantive change in a common course. Representatives from all institutions offering the common course must participate in developing the proposed revisions to a common course. Signatures from all institutions offering the common course must be included on the final form submitted to AAC.

DSU                      Arts and Sciences  
 Institution              Division/Department              Institutional Approval Signature              Date

**Indicate (X) the universities that offer the common course.**

\_\_\_\_\_ BHSU X      DSU X      NSU \_\_\_\_\_      SDSMT \_\_\_\_\_      SDSU \_\_\_\_\_      USD

### **Section 1. Course Title and Description**

If changing from a course that previously had only a lecture or laboratory component to a composite course, identify both the course and laboratory numbers (xxx and xxxL) and credit hours associated with each.

Prefix & No.	Course Title	Credits
BIOL 325	Physiology	3-4

**Description:** Basic cell physiology, neural, hormonal and neuroendocrine control systems. Coordinated body functions.

Prefix & No.	Course Title	Credits
BIOL 325L	Physiology Lab	0-1

**Description:** Laboratory experience that accompanies BIOL 325.

### **Section 2. Modification(s) Requested**

Check all revisions that apply and provide detailed information in the Current and Revised fields below. Provide the complete course description as it currently appears in the system common course database. If changing a course that previously had only a lecture or laboratory component to a composite course, identify both the course and laboratory numbers (xxx and xxxL) and credit hours associated with each.

	<u>Current</u>	<u>New</u>
_____ Prefix Change from _____ to _____ Indicate any universities for which this must be added as a new prefix: _____ BHSU    _____ DSU    _____ NSU    _____ SDSMT    _____ SDSU    _____ USD		
_____ Course Number change from _____ to _____		
_____ Course Title change from _____ to _____		



\_\_\_\_\_ Credit Hours change from \_\_\_\_\_ to \_\_\_\_\_

\_\_\_\_\_ Course content/description change to:

\_\_\_\_\_ Prerequisites \_\_\_\_\_ to \_\_\_\_\_

\_\_\_\_\_ Corequisites \_\_\_\_\_ to \_\_\_\_\_

X Registration Restriction BIOL-323 to BIOL 323 or  
BIOL 221

\_\_\_\_\_ Course deletion \_\_\_\_\_ to \_\_\_\_\_

Indicate the universities which will be deleting the course:

\_\_\_\_\_ BHSU \_\_\_\_\_ DSU \_\_\_\_\_ NSU \_\_\_\_\_ SDSMT \_\_\_\_\_ SDSU \_\_\_\_\_ USD

Justification for all changes noted above:

The prerequisite is being changed to allow both BIOL 323 and BIOL 221 Human Anatomy.

**SOUTH DAKOTA BOARD OF REGENTS**  
**Revised Course Request: Common Course**

This form is to be used to request a substantive change in a common course. Representatives from all institutions offering the common course must participate in developing the proposed revisions to a common course. Signatures from all institutions offering the common course must be included on the final form submitted to AAC.

DSU      Arts and Sciences  
 Institution      Division/Department      Institutional Approval Signature      Date

**Indicate (X) the universities that offer the common course.**

X    BHSU   X    DSU   X    NSU   X    SDSMT   X    SDSU   X    USD

**Section 1. Course Title and Description**

Prefix & No.	Course Title	Credits
MATH 123	Calculus I	4

**Description:** The study of limits, continuity, derivatives, applications of the derivative, antiderivatives, the definite and indefinite integral, and the fundamental theorem of calculus.

**Section 2. Modification(s) Requested**

	<u>Current</u>	to	<u>New</u>
_____ Prefix Change from	_____	to	_____
_____ Course Number change from	_____	to	_____
_____ Course Title change from	_____	to	_____
_____ Credit Hours change from	_____	to	_____
_____ Course content/description change to:			
_____ Prerequisites	_____	to	_____
_____ Corequisites	_____	to	_____
<u>X</u> _____ Registration Restriction	<u>MATH 102</u>	to	<u>MATH 102 or MATH 115</u>
_____ Course deletion	to		

**Justification for all changes noted above:** The prerequisite for DSU students will be changed to either MATH 102 or MATH 115. This will be consistent with the other universities who offer MATH 123.

**SOUTH DAKOTA BOARD OF REGENTS**  
**Authority to Offer an Existing Common Course**

DSU	Education		
Institution	Division/Department	Institutional Approval Signature	Date

**1. Provide the complete description as it appears in the system common course database including prerequisites.**

Prefix & No.	Course Title	Credits
EDFN 395	Practicum	1

**Course Description:**

Applied, monitored and supervised, field-based learning experience for which the student may or may not be paid. Students gain practical experience; they follow a negotiated and or directed plan of study. A higher level of supervision is provided by the instructor in these courses than is the case with field experience courses.

**2. Universities currently offering this course:**

BHSU     DSU     NSU     SDSMT     SDSU     USD

**3. FTE Implication**

**No.** Replacement of \_\_\_\_\_, which is being deleted  
 (prefix, number, name of course, credits)  
 (Attach deletion form). Effective Date of Deletion: Fall 2010

**No.** Schedule Management, explain: \_\_\_\_\_

**Yes.** Specify: \_\_\_\_\_

**4. Existing program in which course will be offered:** Secondary Education certification

**5. CIP code for the common course** 131299

**6. Proposed Instructional Method by this university:** Practicum

**7. Proposed delivery method by this university:** 001 Face-to-face and Online

**8. University Dept. Code** DED

**9. Authority to offer effective beginning in what term?** Fall 2010

**10. Section Restriction:** none

**SOUTH DAKOTA BOARD OF REGENTS**  
**Authority to Offer an Existing Common Course**

DSU	Education		
Institution	Division/Department	Institutional Approval Signature	Date

**1. Provide the complete description as it appears in the system common course database including prerequisites.**

Prefix & No.	Course Title	Credits
SEED 495	Practicum	1

**Course Description:**

Applied, monitored and supervised, field-based learning experience for which the student may or may not be paid. Students gain practical experience; they follow a negotiated and or directed plan of study. A higher level of supervision is provided by the instructor in these courses than is the case with field experience courses.

BHSU prerequisite: SEED 408  
 DSU prerequisite: None

**2. Universities currently offering this course:**

BHSU     DSU     NSU     SDSMT     SDSU     USD

**3. FTE Implication**

**No.** Replacement of \_\_\_\_\_, which is being deleted  
 (prefix, number, name of course, credits)  
 (Attach deletion form). Effective Date of Deletion: Fall 2010

**No.** Schedule Management, explain: \_\_\_\_\_

**Yes.** Specify: \_\_\_\_\_

**4. Existing program in which course will be offered:** Secondary Education certification

**5. CIP code for the common course** 131299

**6. Proposed Instructional Method by this university:** Practicum

**7. Proposed delivery method by this university:** 001 Face-to-face and Online

**8. University Dept. Code** DED

**9. Authority to offer effective beginning in what term?**

Fall 2010

**10. Section Restriction:**

none